



PRESENTS

THE 2021 & 2022 “MARKET AT A GLANCE”



Distinctive Properties, Inc.
8022 W Grandridge Blvd.
Kennewick, WA 99336
(509) 783-1431 Office

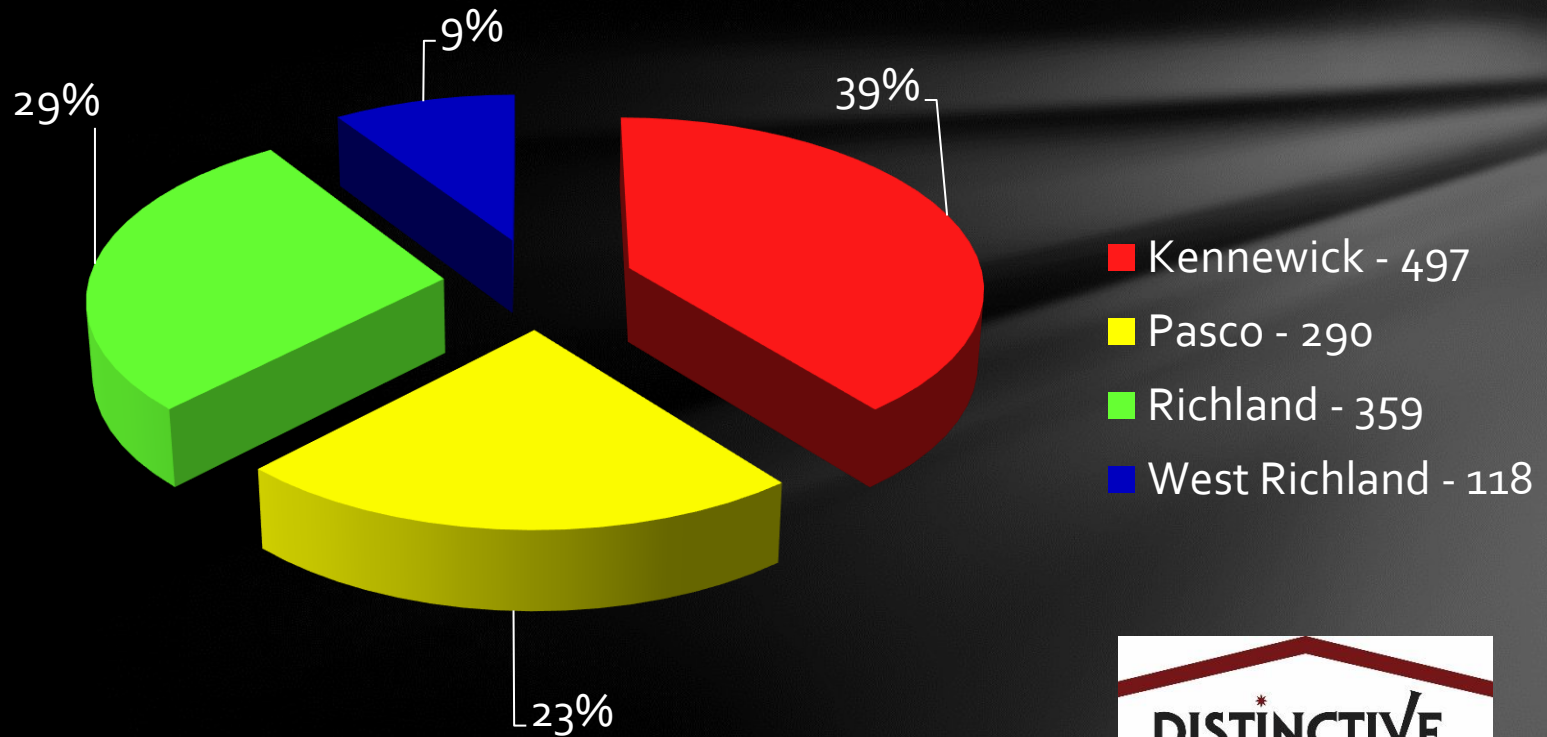
A glance back at the last 10 years....



Year	# Active listings	# Sold listings	Average Sold Price	Median Sold Price	# Sold per day
2012	1204	2899	\$203,254	\$184,900	7.94
2013	1097	3296	\$208,772	\$187,000	9.03
2014	901	3506	\$213,091	\$190,000	9.60
2015	598	4153	\$224,699	\$204,000	11.38
2016	459	4423	\$244,035	\$225,000	12.08
2017	498	4414	\$267,051	\$249,900	12.09
2018	586	3972	\$295,000	\$275,000	11/03
2019	537	4553	\$321.166	\$300,000	12.47
2020	284	5006	\$346,090	\$325,000	12.68
2021	375	4986	\$407,599	\$378,000	13.66

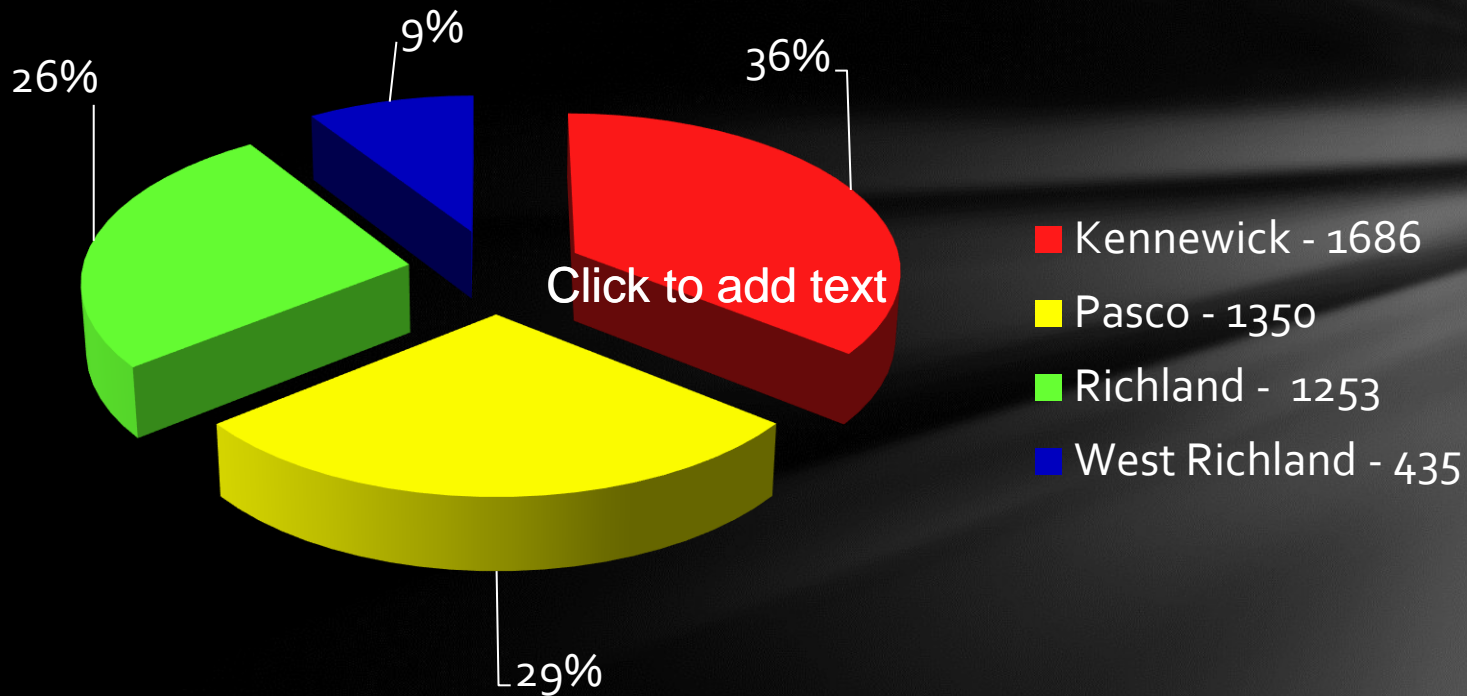
2022 Residential Sales Activity

1/1/22 – 4/30/22



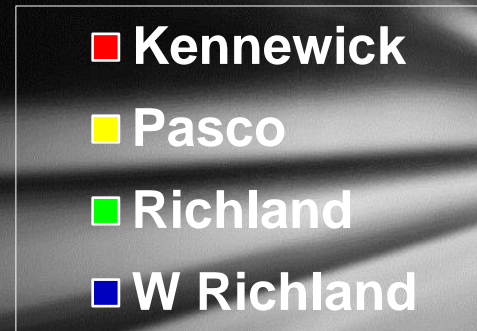
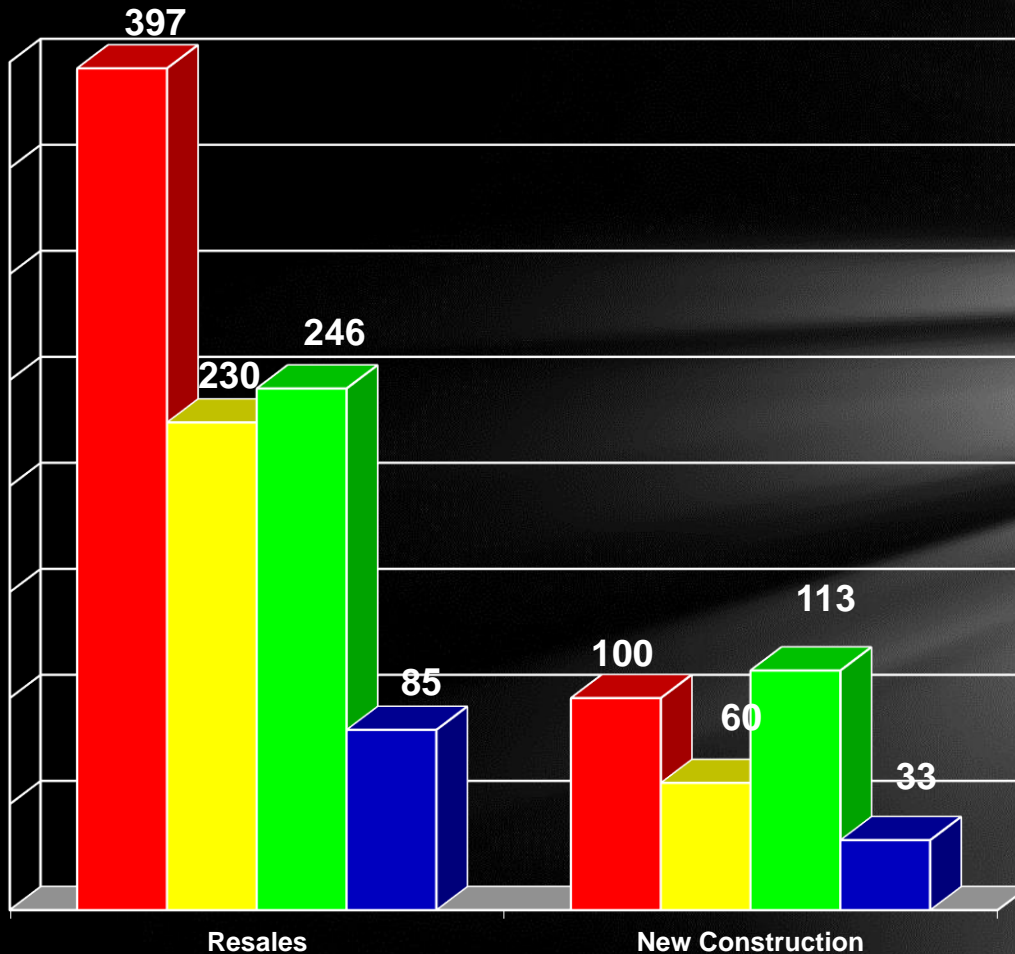
2021 Residential Sales Activity

1/1/21 – 12/31/21



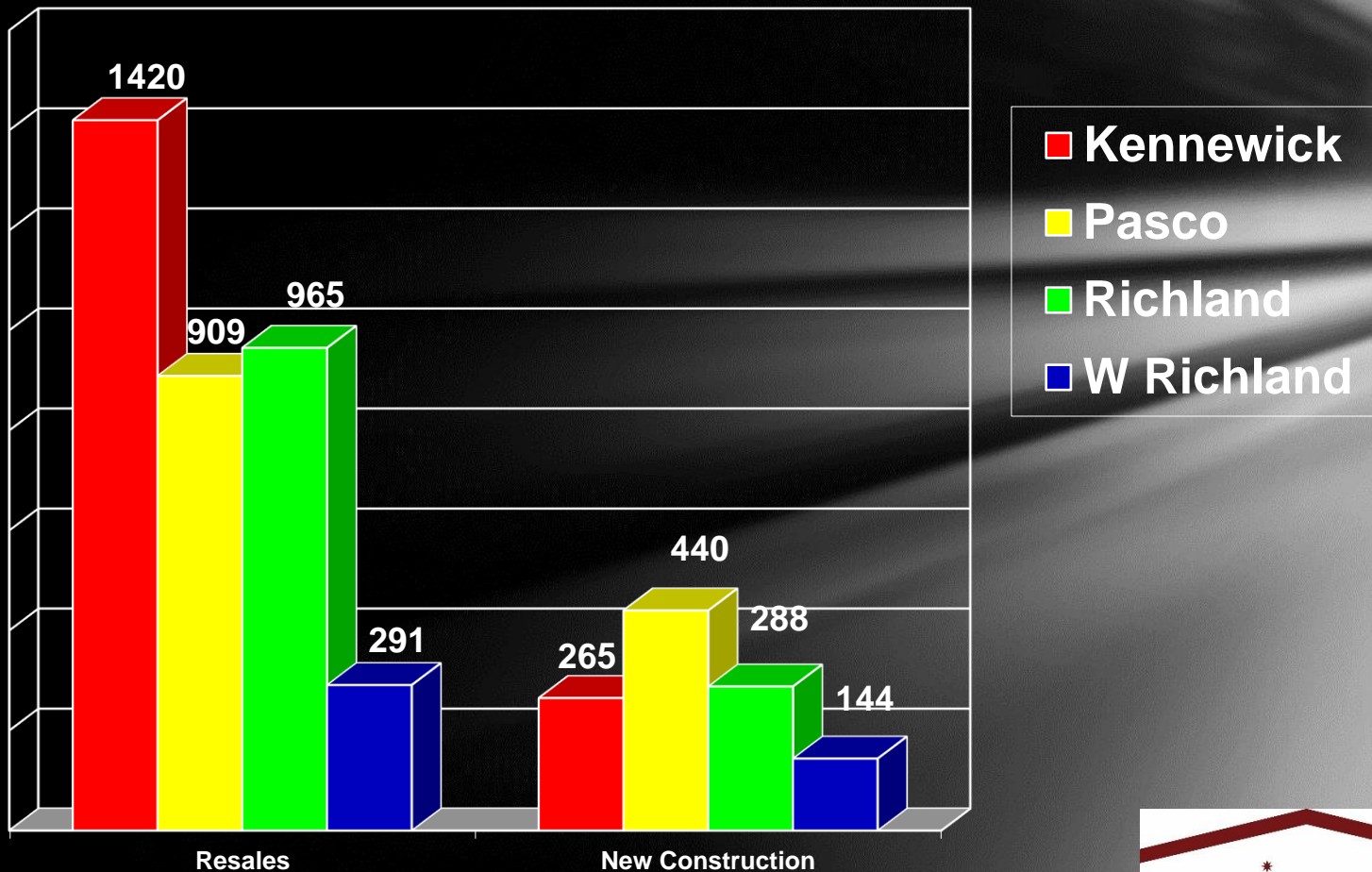
2022 Residential Sales Activity

Resales vs New Construction - 1/1/22 – 3/30/22

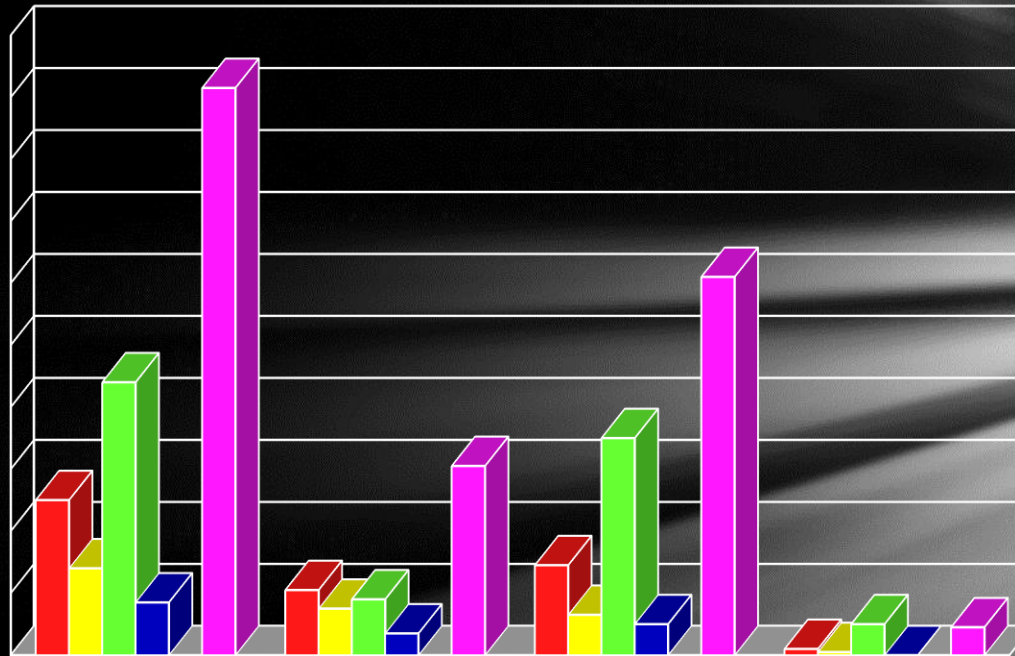
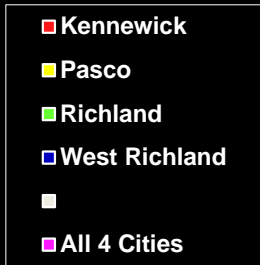


2021 Residential Sales Activity

Resales vs New Construction - 1/1/21 – 12/31/21



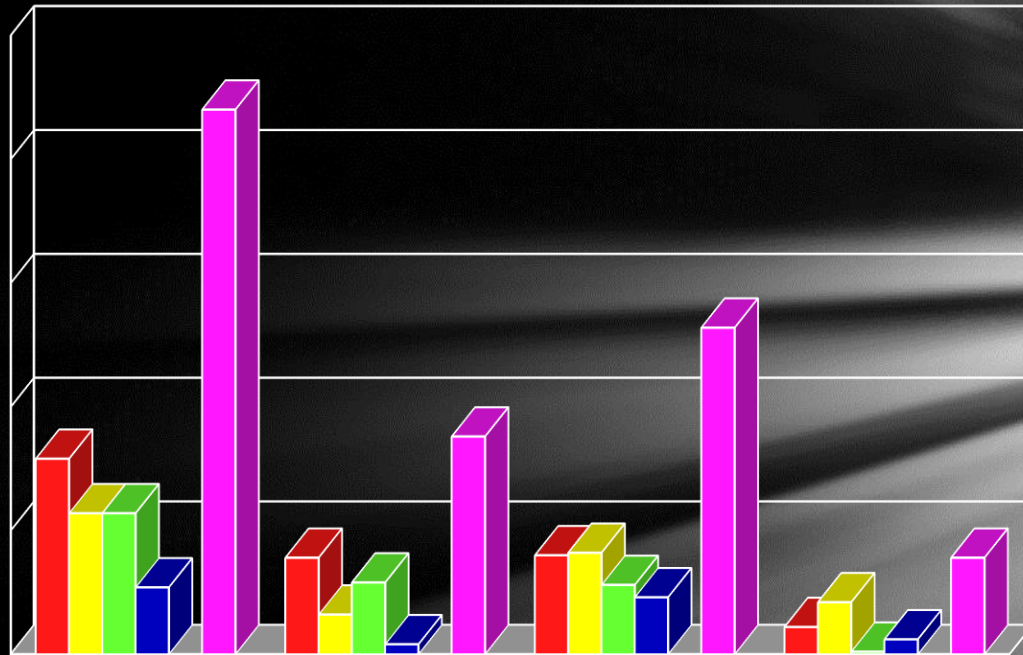
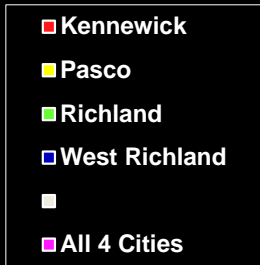
2022 Residential, Active Listings As of April 30, 2022



	All Active Listings	Resale Listings	New Construction	To be Built
■ Kennewick	50	21	29	2
■ Pasco	28	15	13	1
■ Richland	88	18	70	10
■ West Richland	17	7	10	0
■ All 4 Cities	183	61	122	9



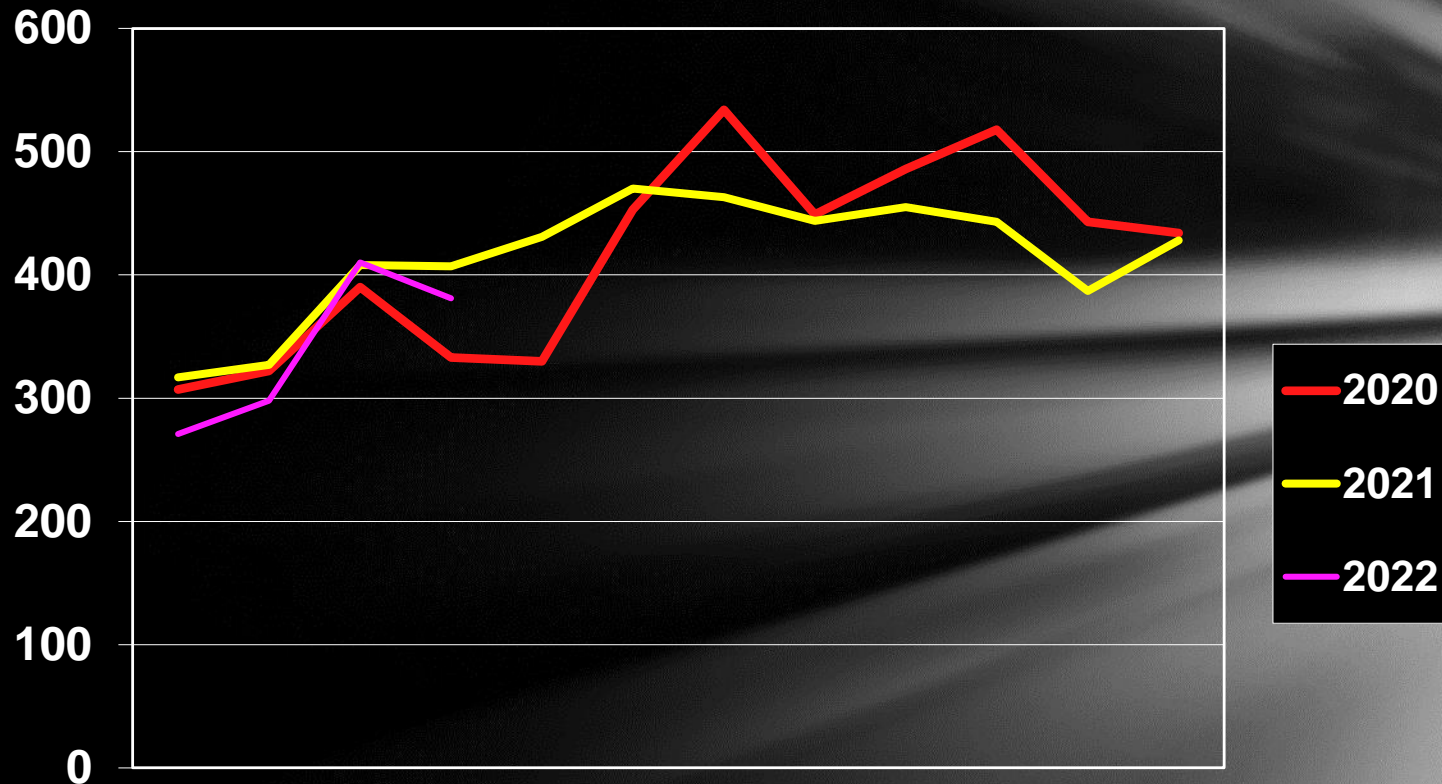
2021 Residential, Active Listings As of Dec 31, 2021



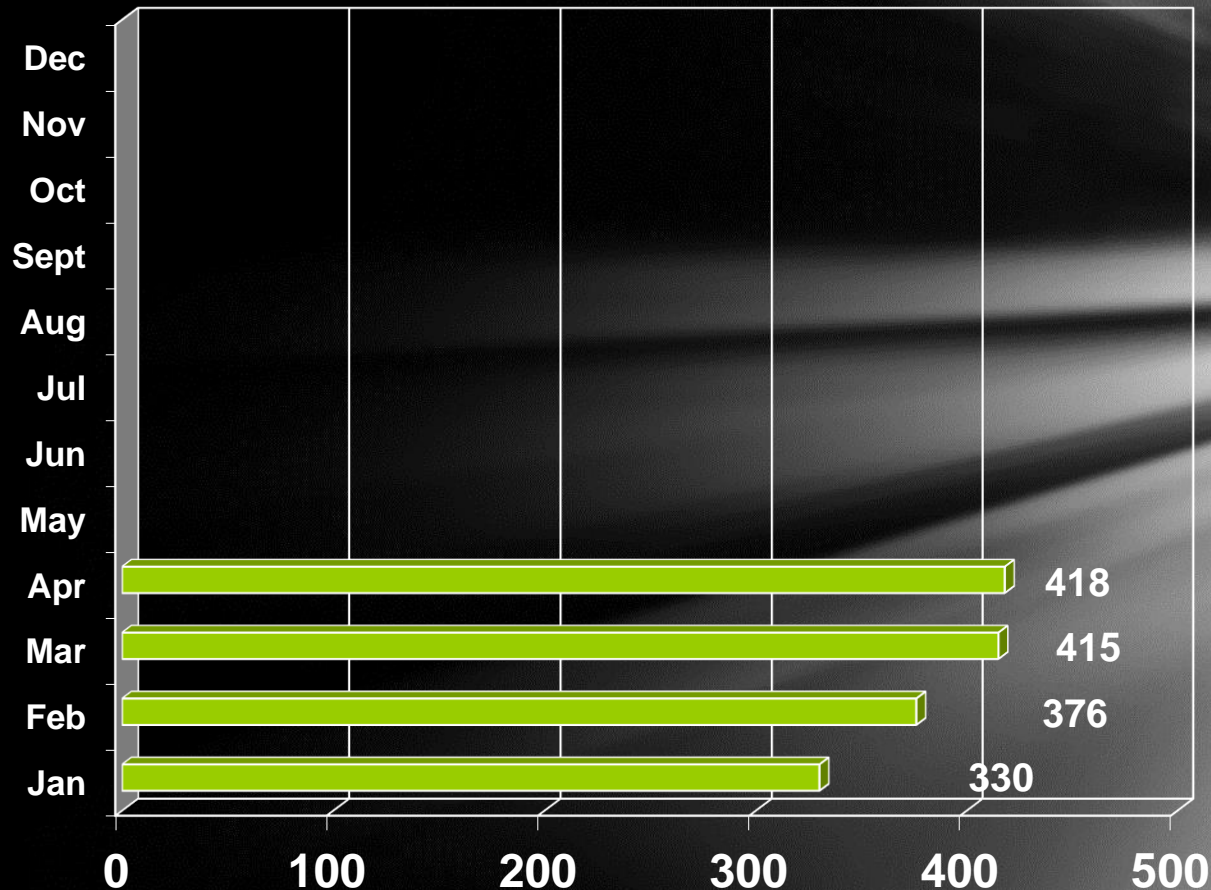
	All Active Listings	Resale Listings	New Construction	To be Built
■ Kennewick	79	39	40	11
■ Pasco	57	16	41	21
■ Richland	57	29	28	1
■ West Richland	27	4	23	6
■				
■ All 4 Cities	220	88	132	39



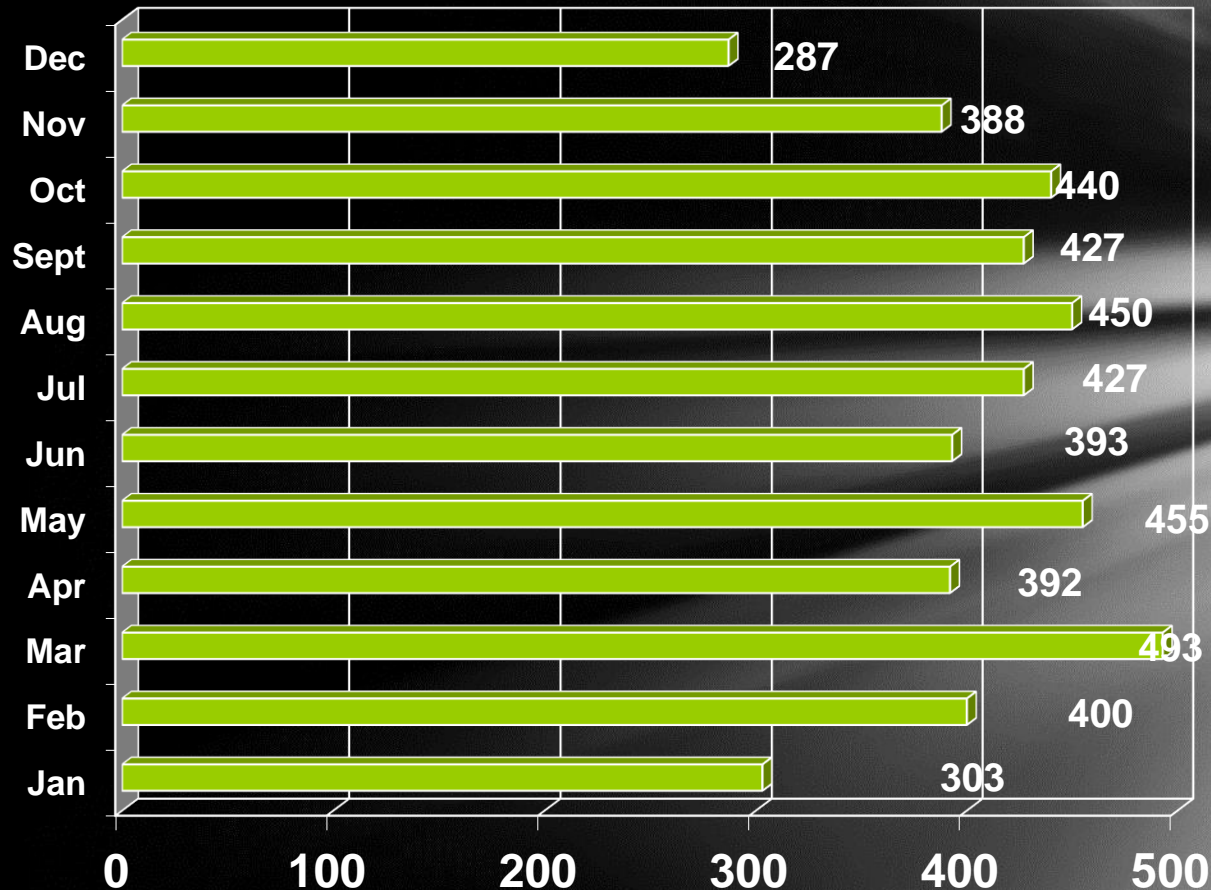
Residential Comparison of Sold Listings



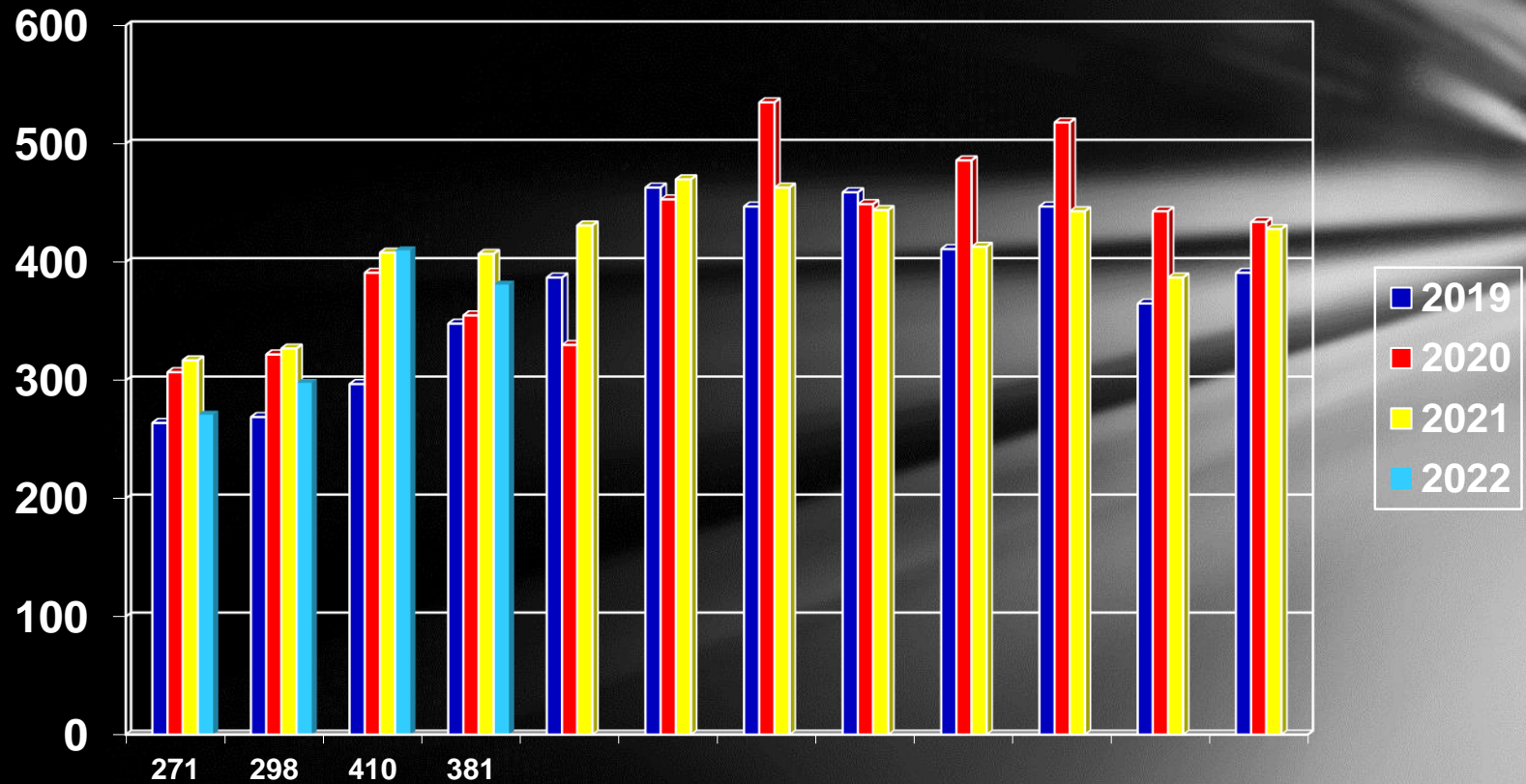
2022 Monthly Under Contract Listings - 1/1/22 – 04/30/22



2021 Monthly Under Contract Listings - 1/1/21 – 12/31/21

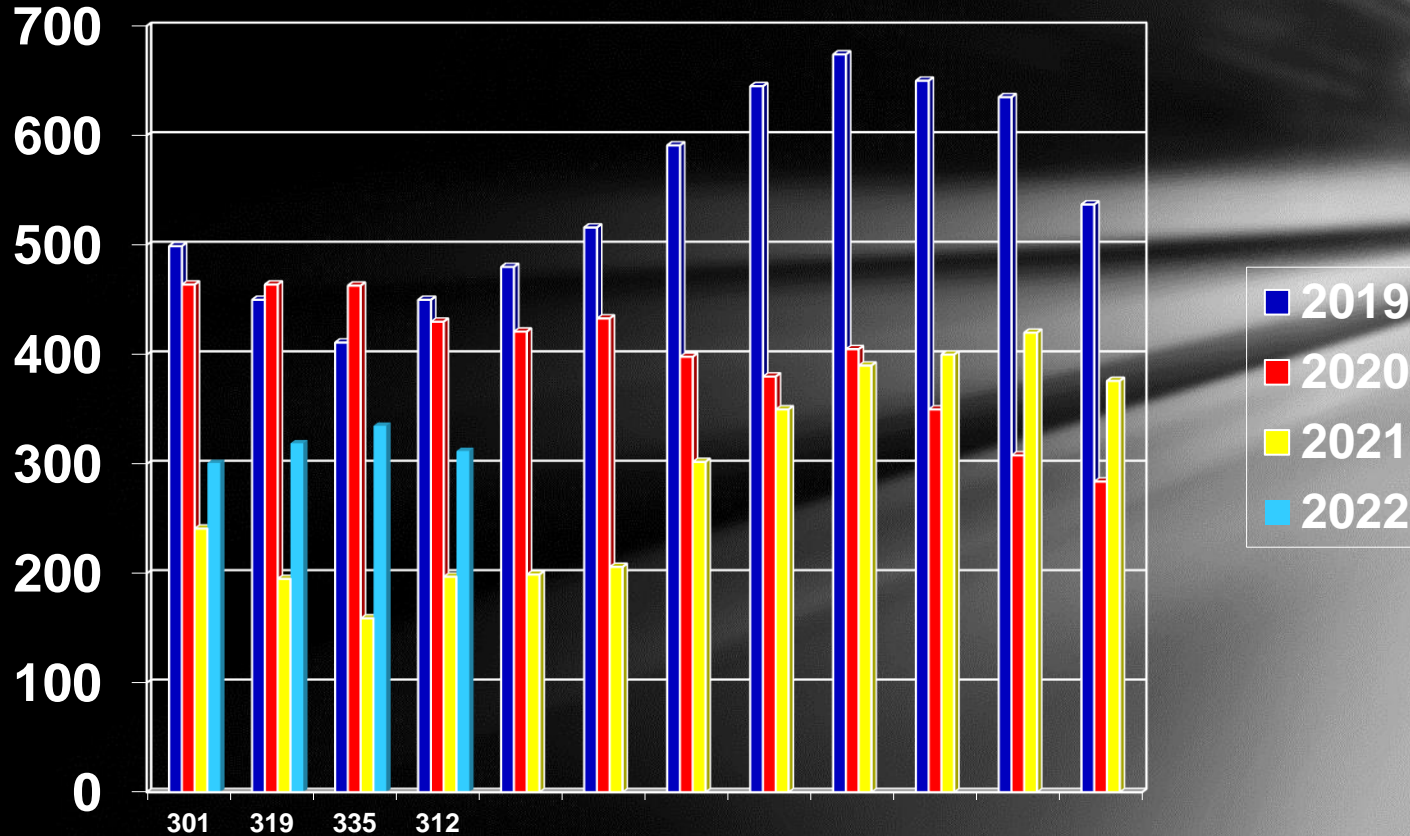


Monthly Inventory Residential Sold Listings



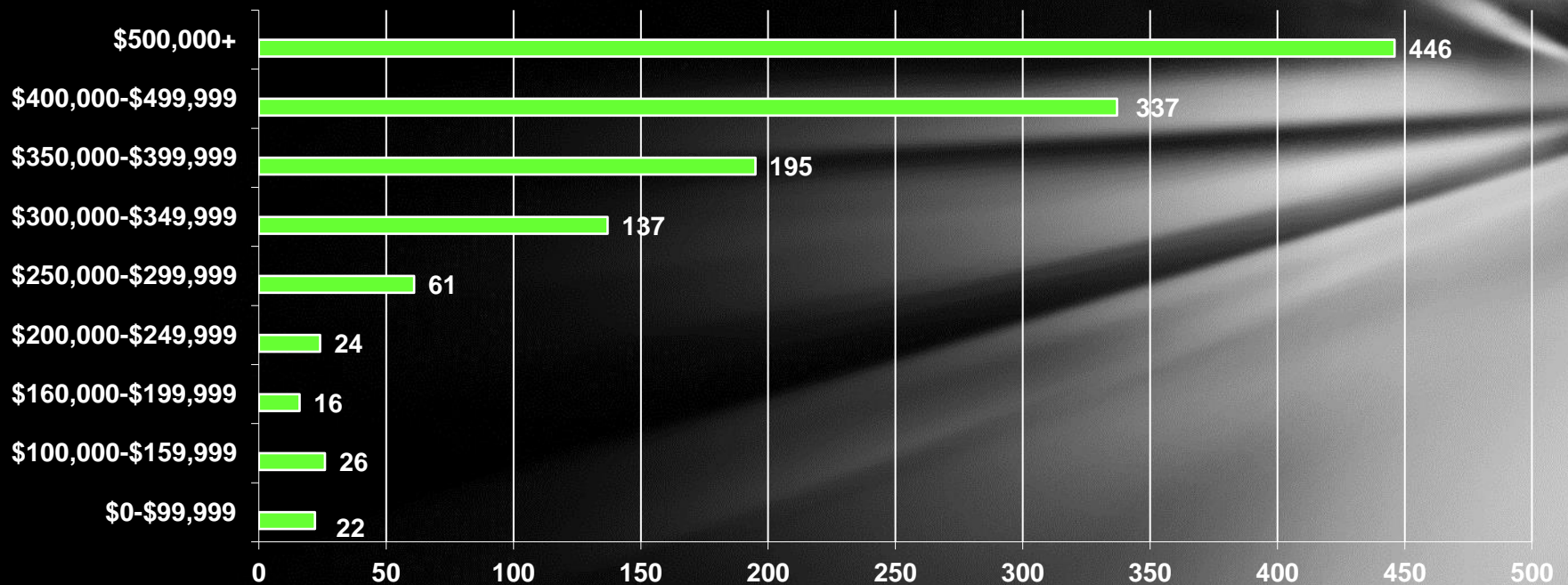
Monthly Inventory

Active Residential Listings



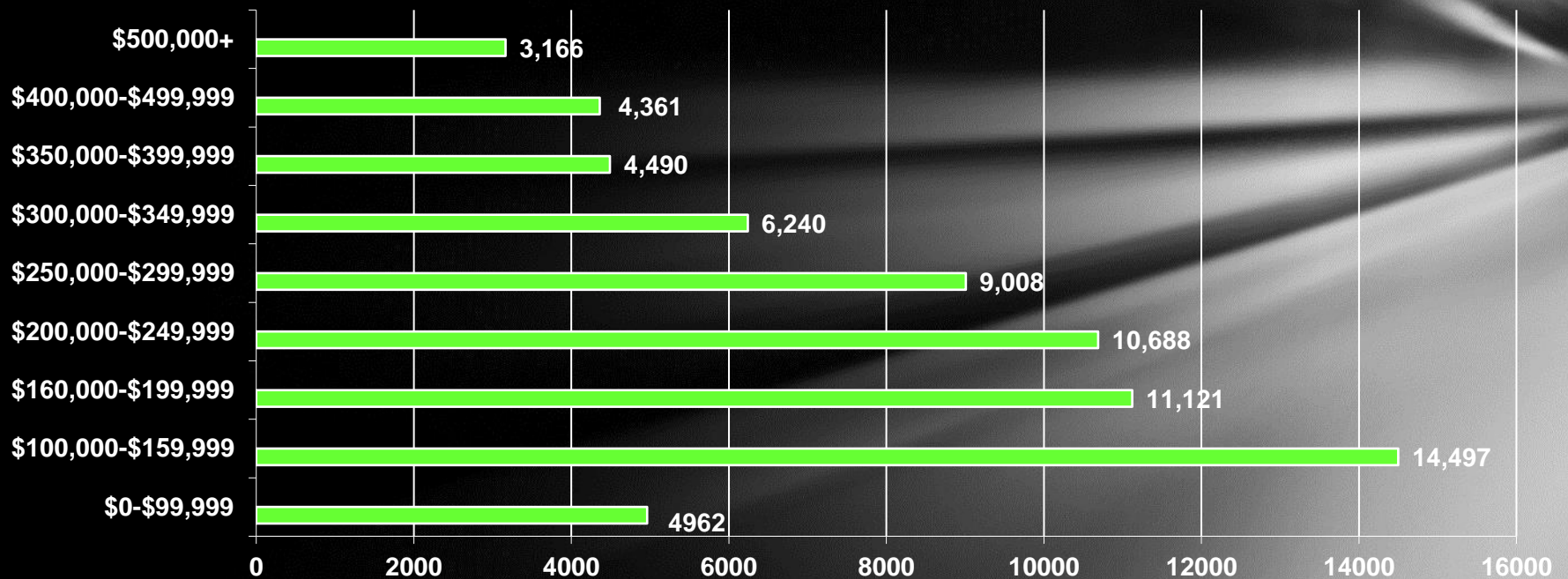
2022 Residential Sales Activity

1/1/22 – 4/30/22

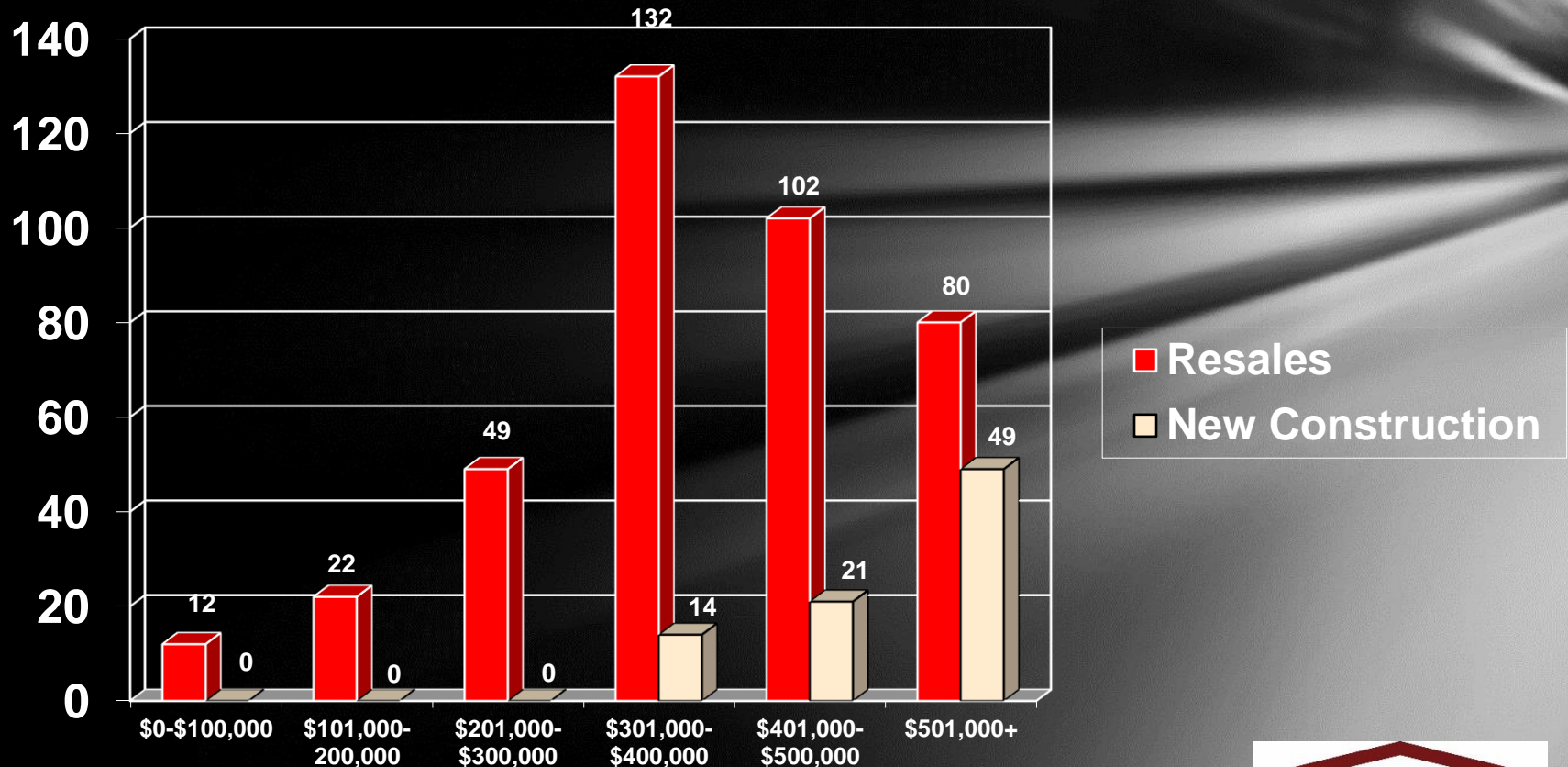


2021 Residential Sales Activity

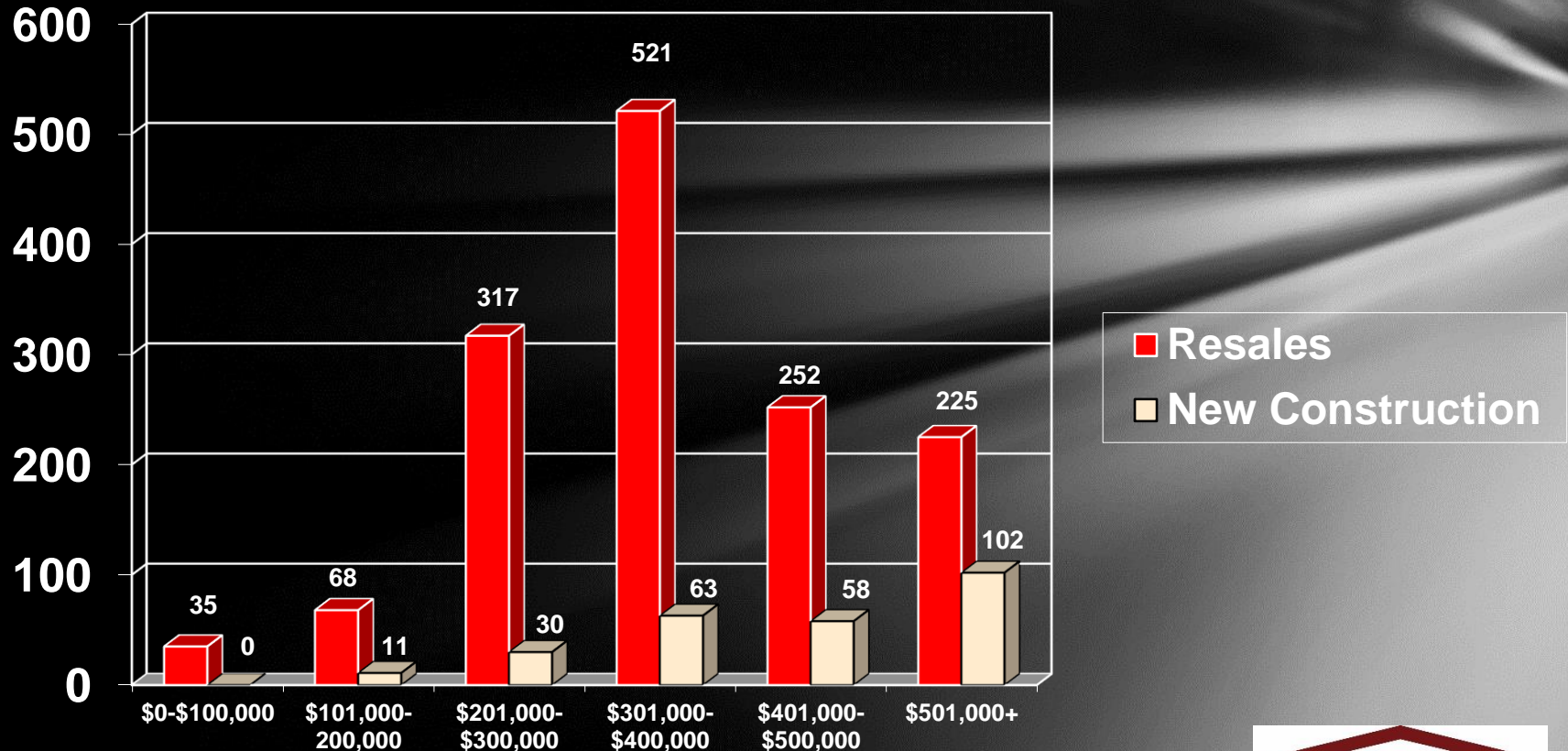
1/1/21 – 12/31/21



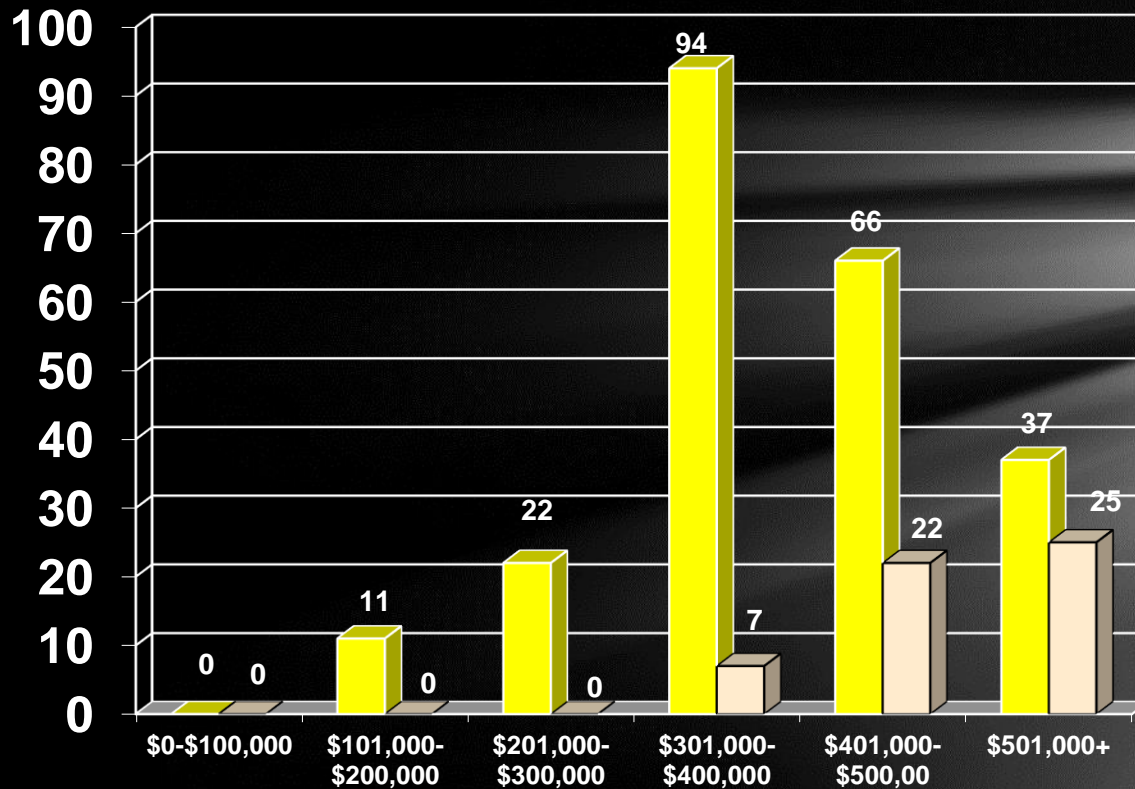
Kennewick - Resales vs New Construction Sold Listings 1/1/22 - 4/30/22



Kennewick - Resales vs New Construction Sold Listings 1/1/21 - 12/31/21



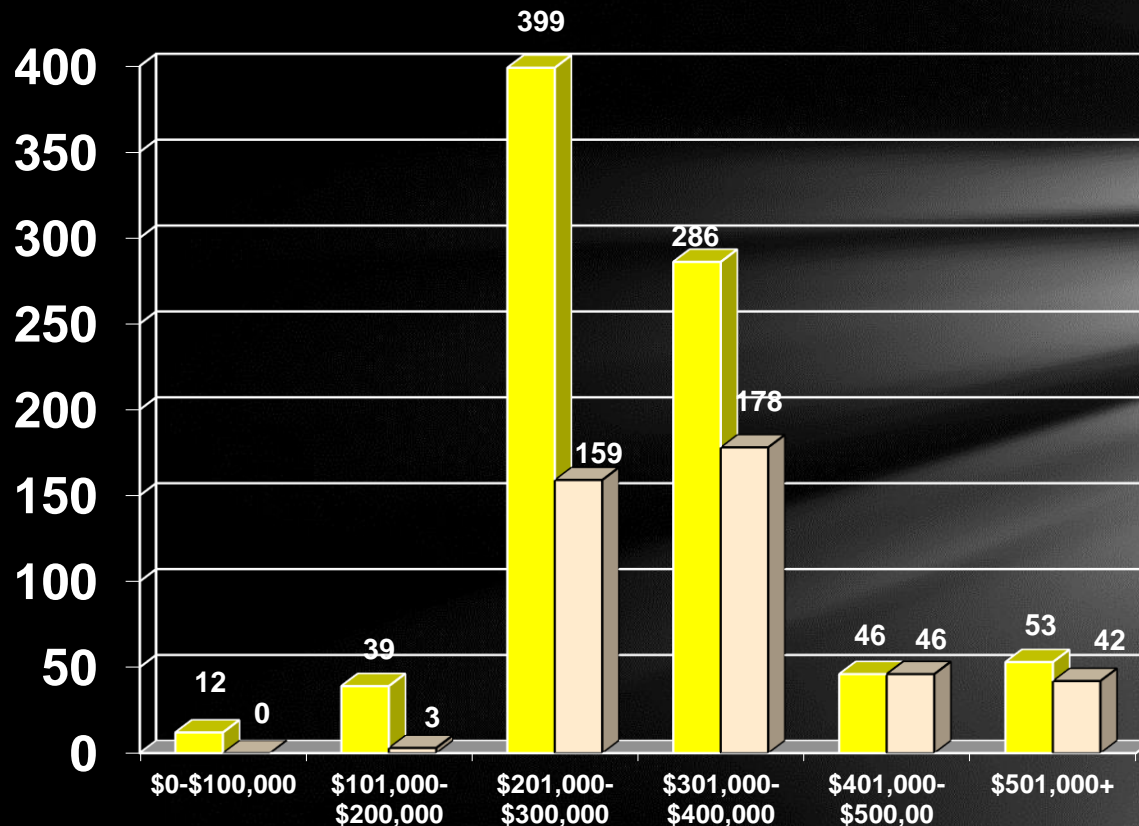
Pasco - Resales vs New Construction Sold Listings 1/1/22 – 4/30/22



■ Resales
■ New Construction



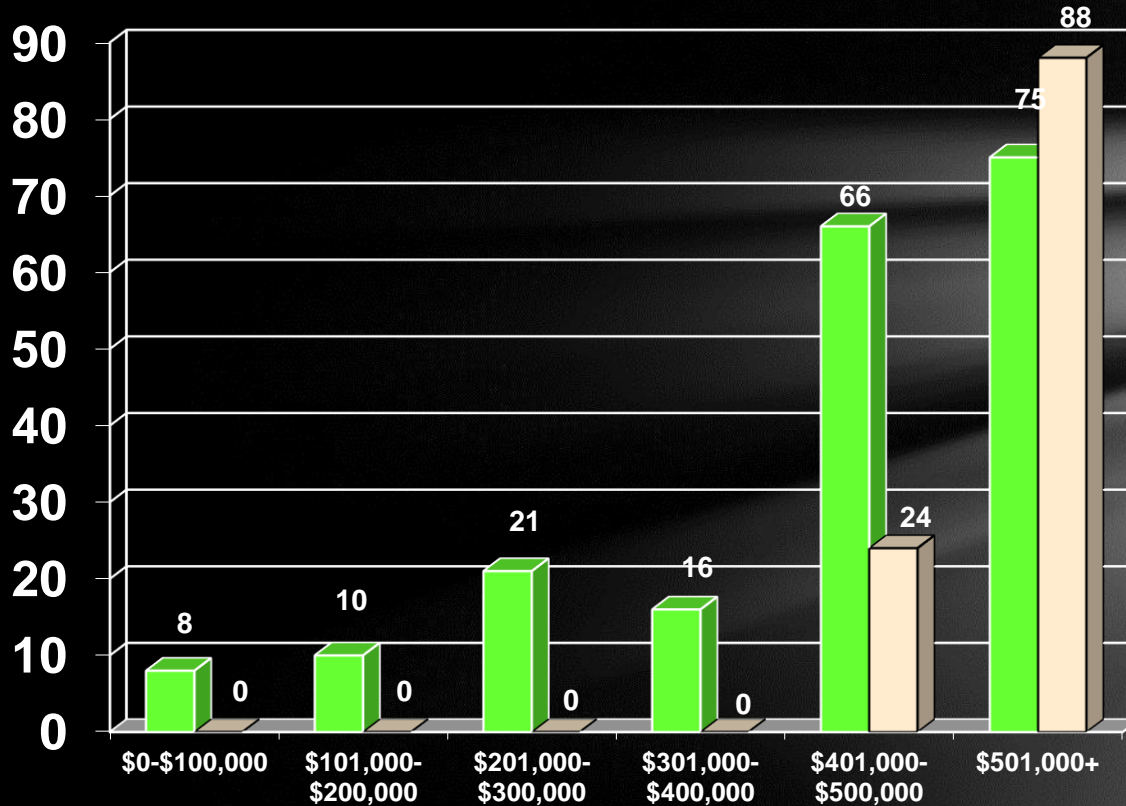
Pasco - Resales vs New Construction Sold Listings 1/1/21 – 12/31/21



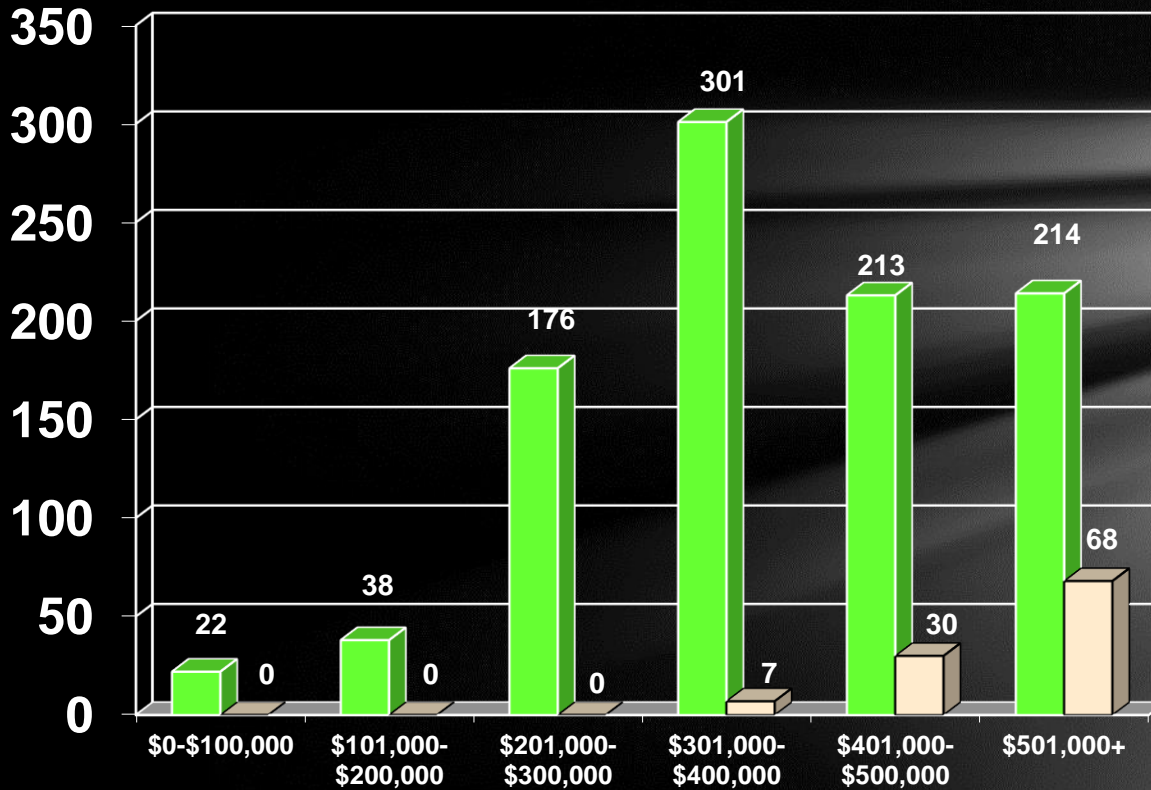
■ Resales
■ New Construction



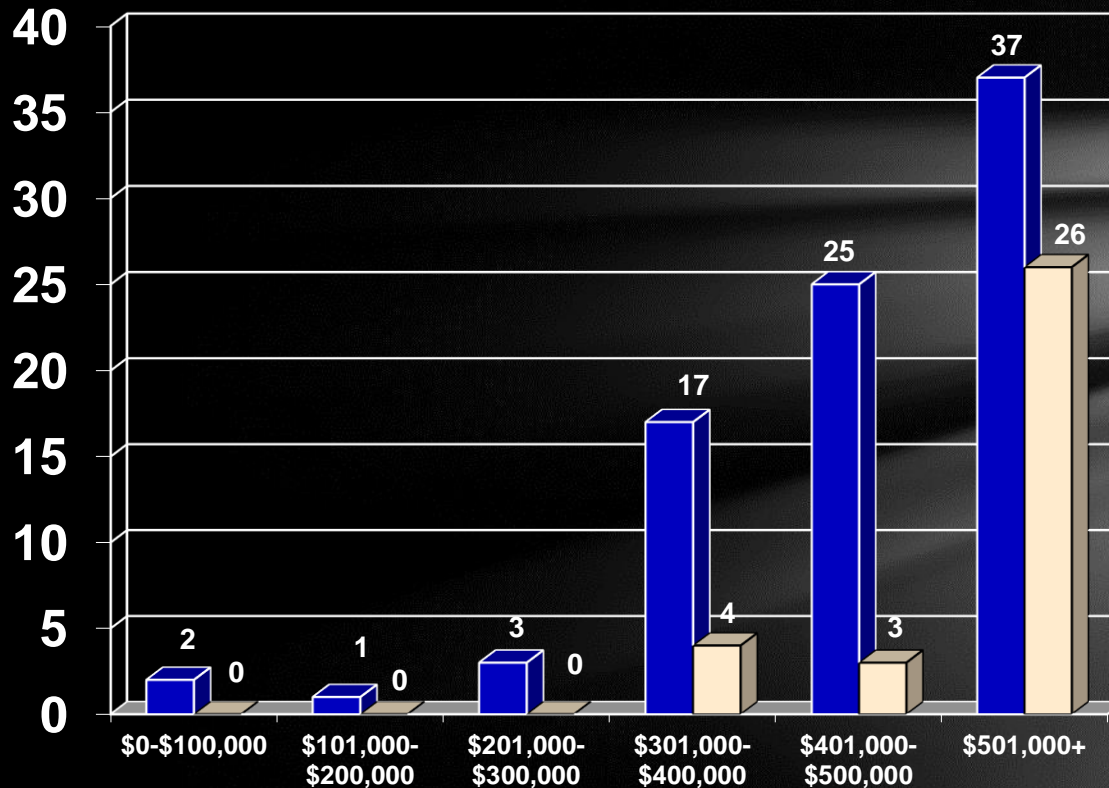
Richland Resales vs New Construction Sold Listings 1/1/22 – 4/30/22



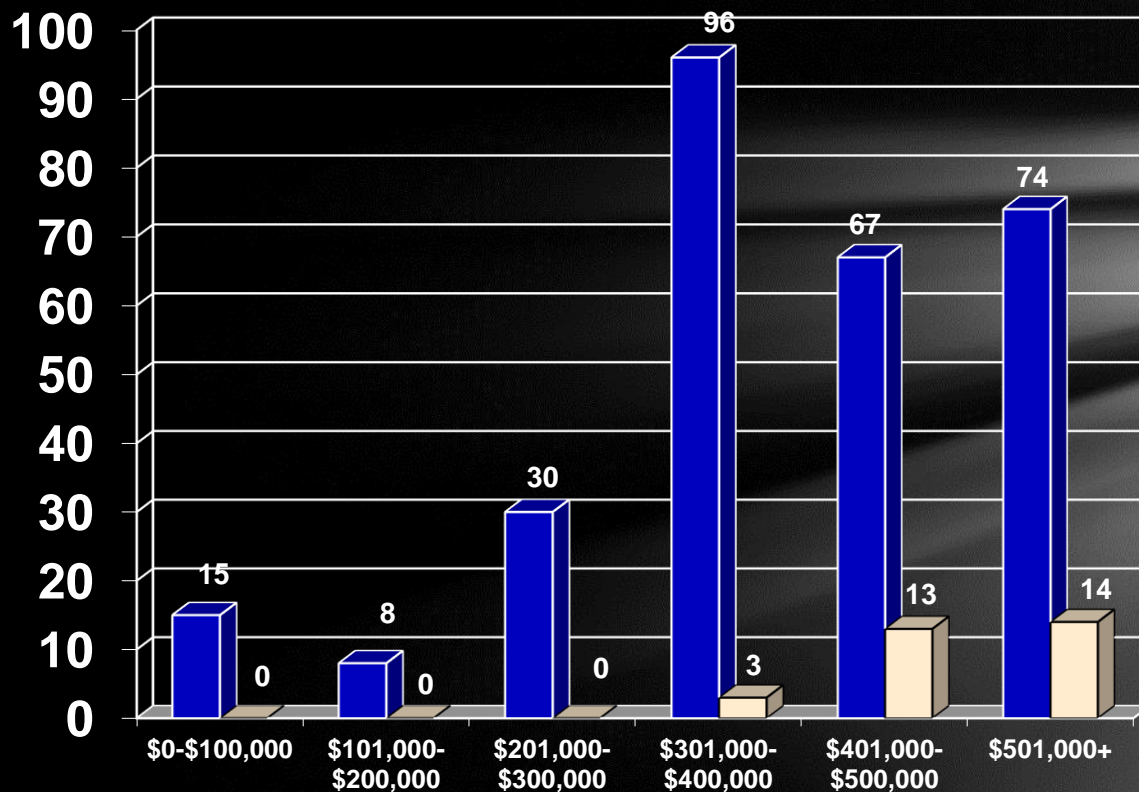
Richland Resales vs New Construction Sold Listings 1/1/21 – 12/31/21



West Richland - Resales vs New Construction Sold Listings 1/1/22 – 4/30/22



West Richland - Resales vs New Construction Sold Listings 1/1/21 – 12/31/21



■ Resales
■ New Construction



Yearly Average Sold Prices

