



*PRESENTS*

# THE 2021 & 2022 “MARKET AT A GLANCE”



**Distinctive Properties, Inc.**  
8022 W Grandridge Blvd.  
Kennewick, WA 99336  
(509) 783-1431 Office

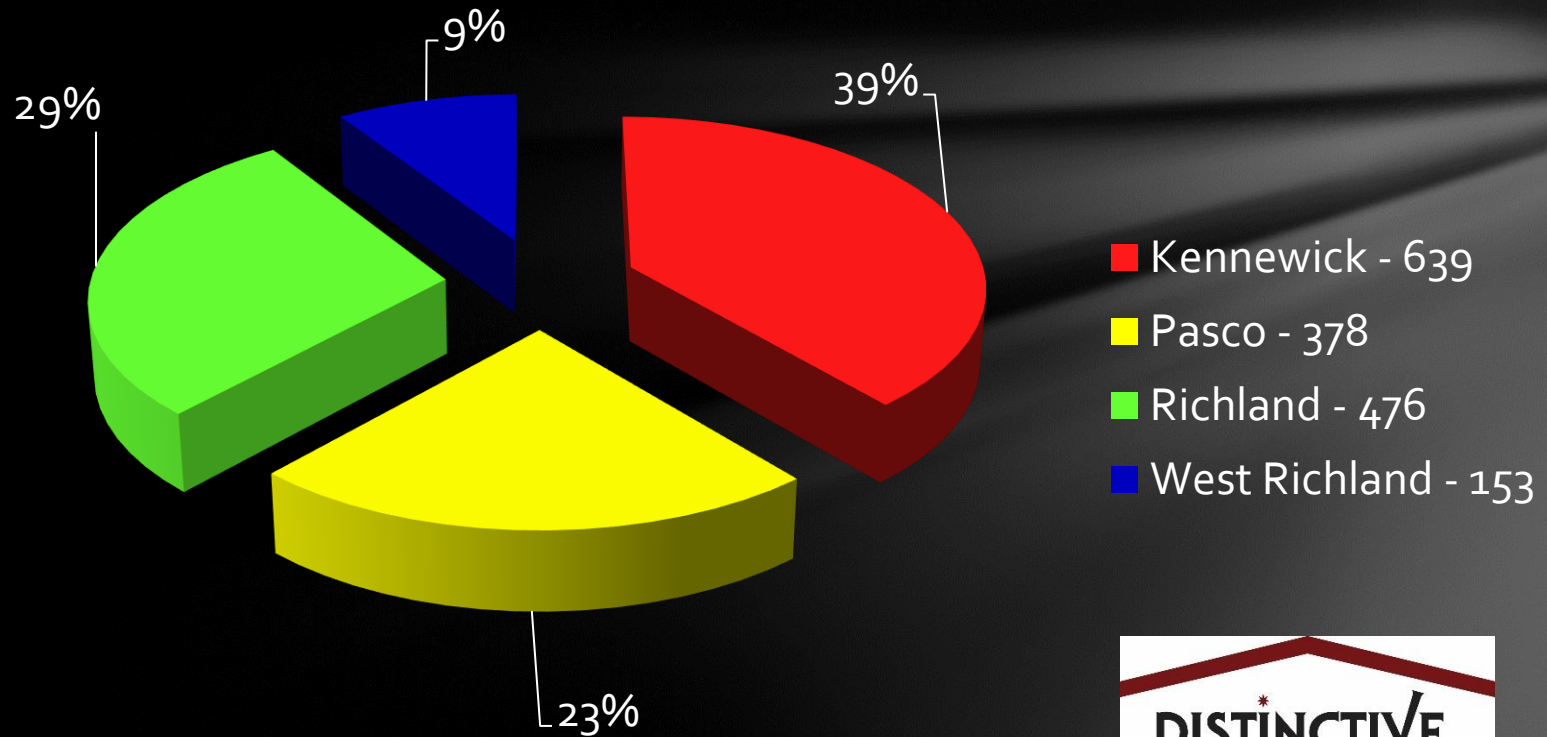
# A glance back at the last 10 years....



Year	# Active listings	# Sold listings	Average Sold Price	Median Sold Price	# Sold per day
2012	1204	2899	\$203,254	\$184,900	7.94
2013	1097	3296	\$208,772	\$187,000	9.03
2014	901	3506	\$213,091	\$190,000	9.60
2015	598	4153	\$224,699	\$204,000	11.38
2016	459	4423	\$244,035	\$225,000	12.08
2017	498	4414	\$267,051	\$249,900	12.09
2018	586	3972	\$295,000	\$275,000	11/03
2019	537	4553	\$321.166	\$300,000	12.47
2020	284	5006	\$346,090	\$325,000	12.68
2021	375	4986	\$407,599	\$378,000	13.66

# 2022 Residential Sales Activity

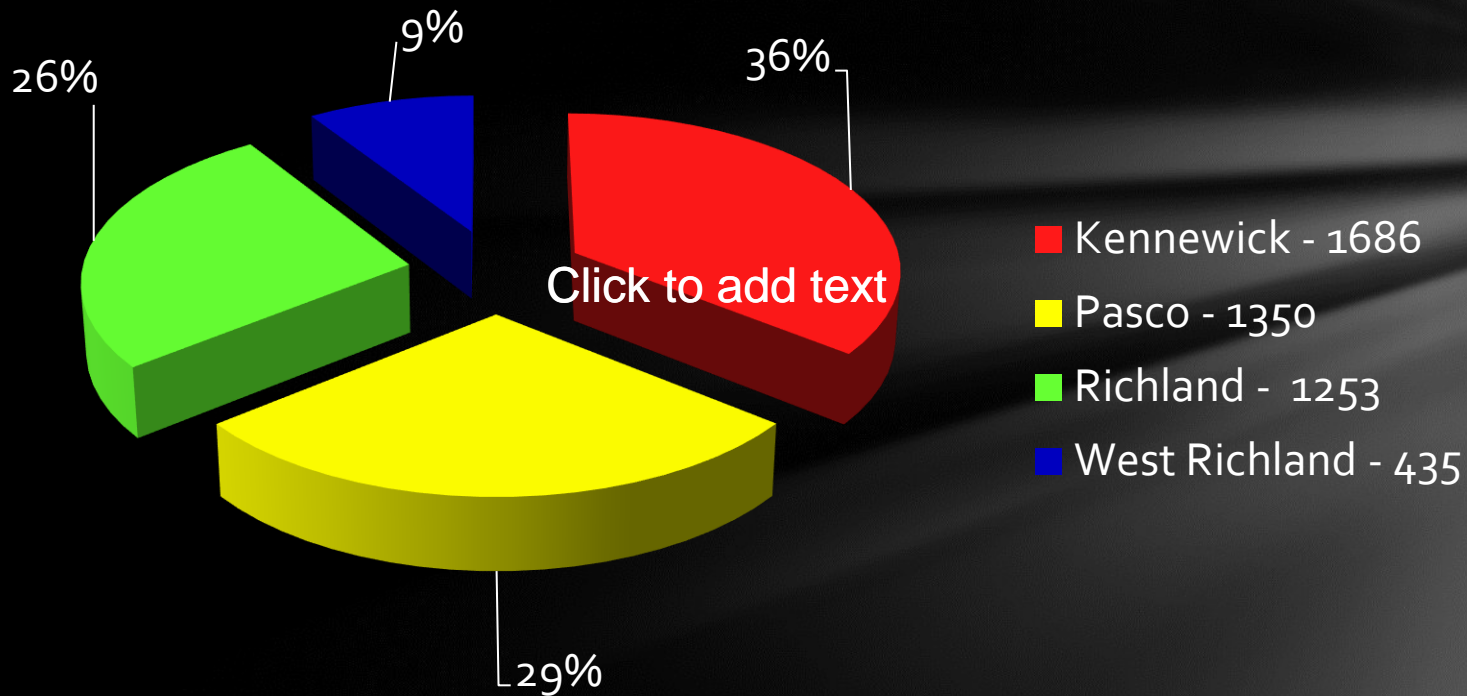
1/1/22 – 5/31/22





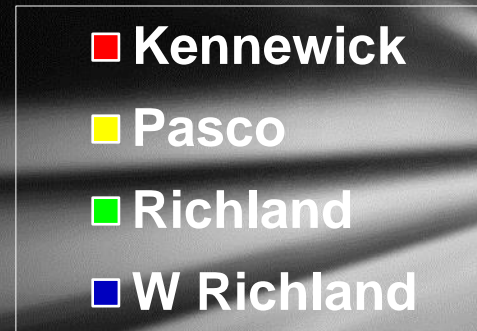
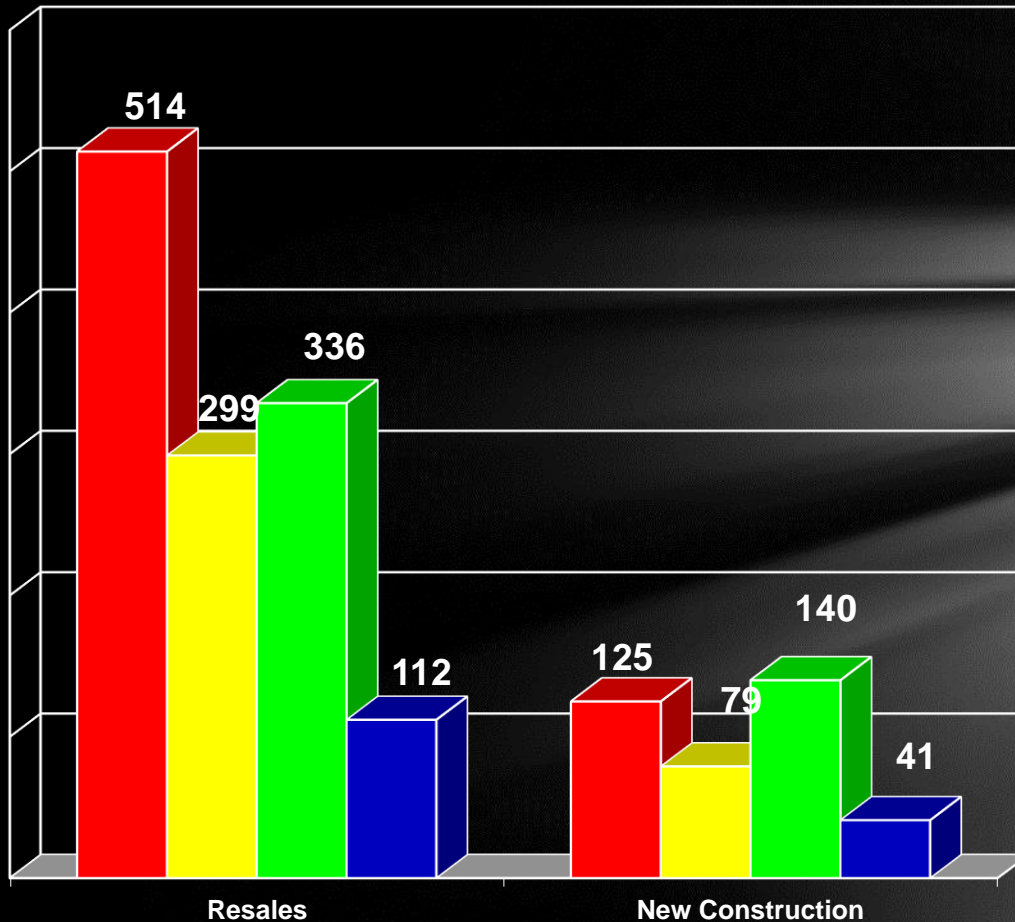
# 2021 Residential Sales Activity

1/1/21 – 12/31/21



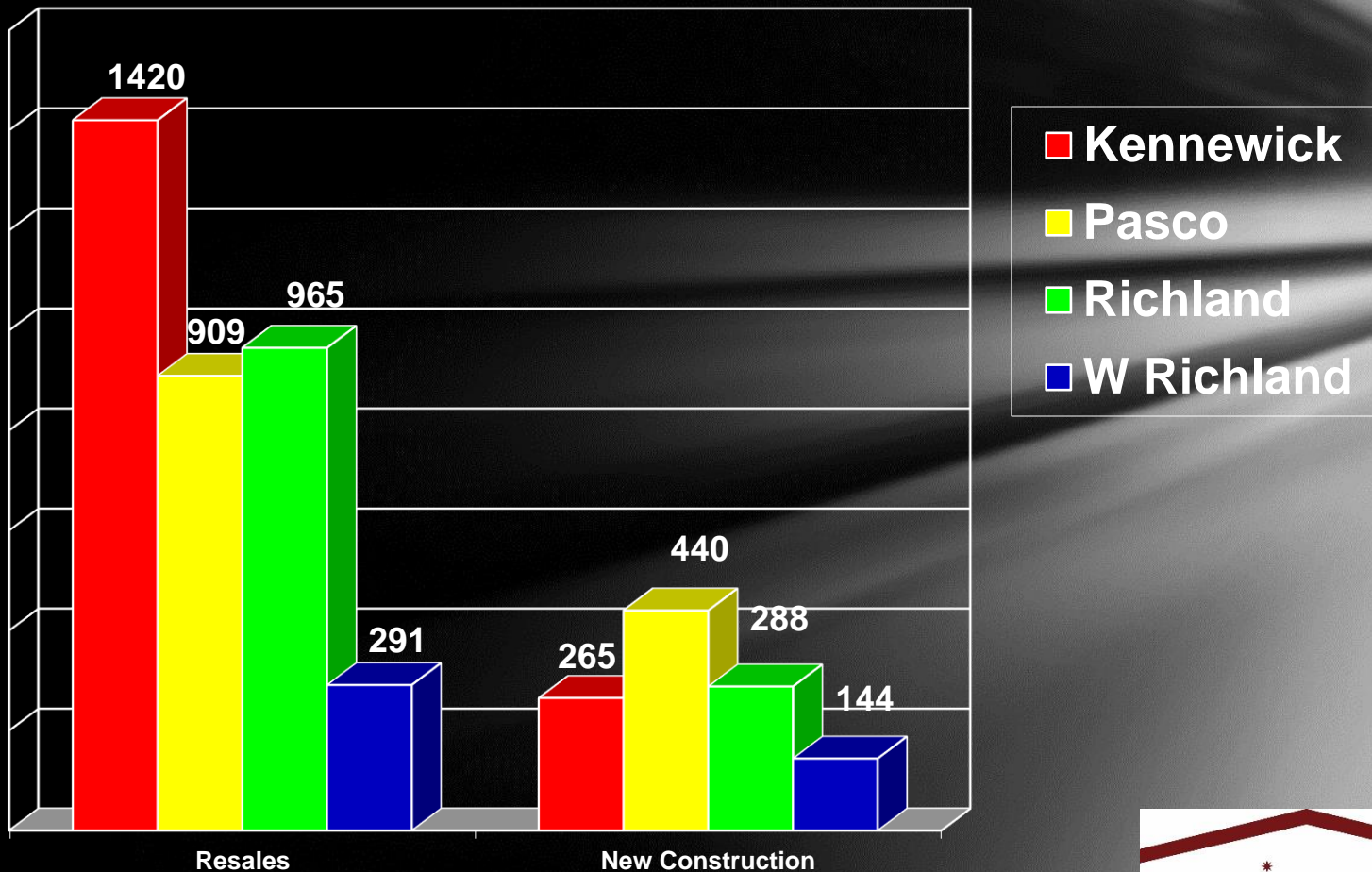
# 2022 Residential Sales Activity

## Resales vs New Construction - 1/1/22 – 5/31/22



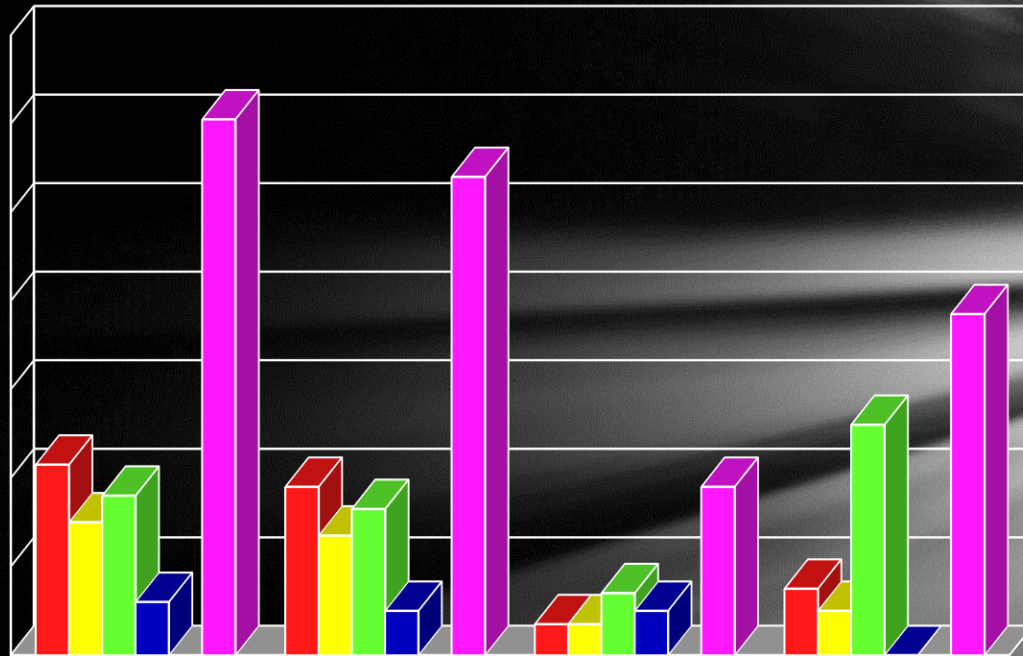
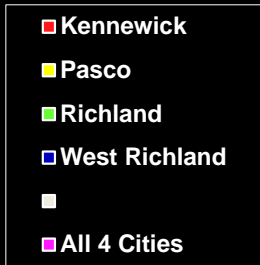
# 2021 Residential Sales Activity

## Resales vs New Construction - 1/1/21 – 12/31/21





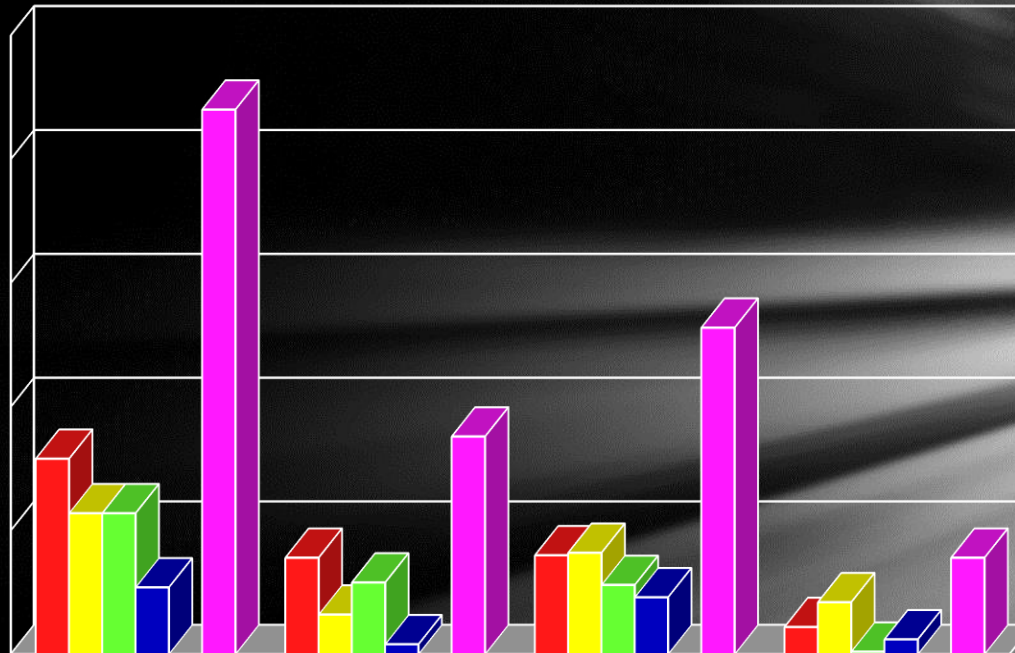
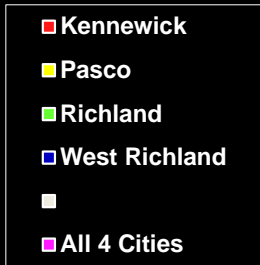
# 2022 Residential, Active Listings As of May 31, 2022



	All Active Listings	Resale Listings	New Construction	To be Built
■ Kennewick	43	38	7	15
■ Pasco	30	27	7	10
■ Richland	36	33	14	52
■ West Richland	12	10	10	0
■ All 4 Cities	121	108	38	77



# 2021 Residential, Active Listings As of Dec 31, 2021

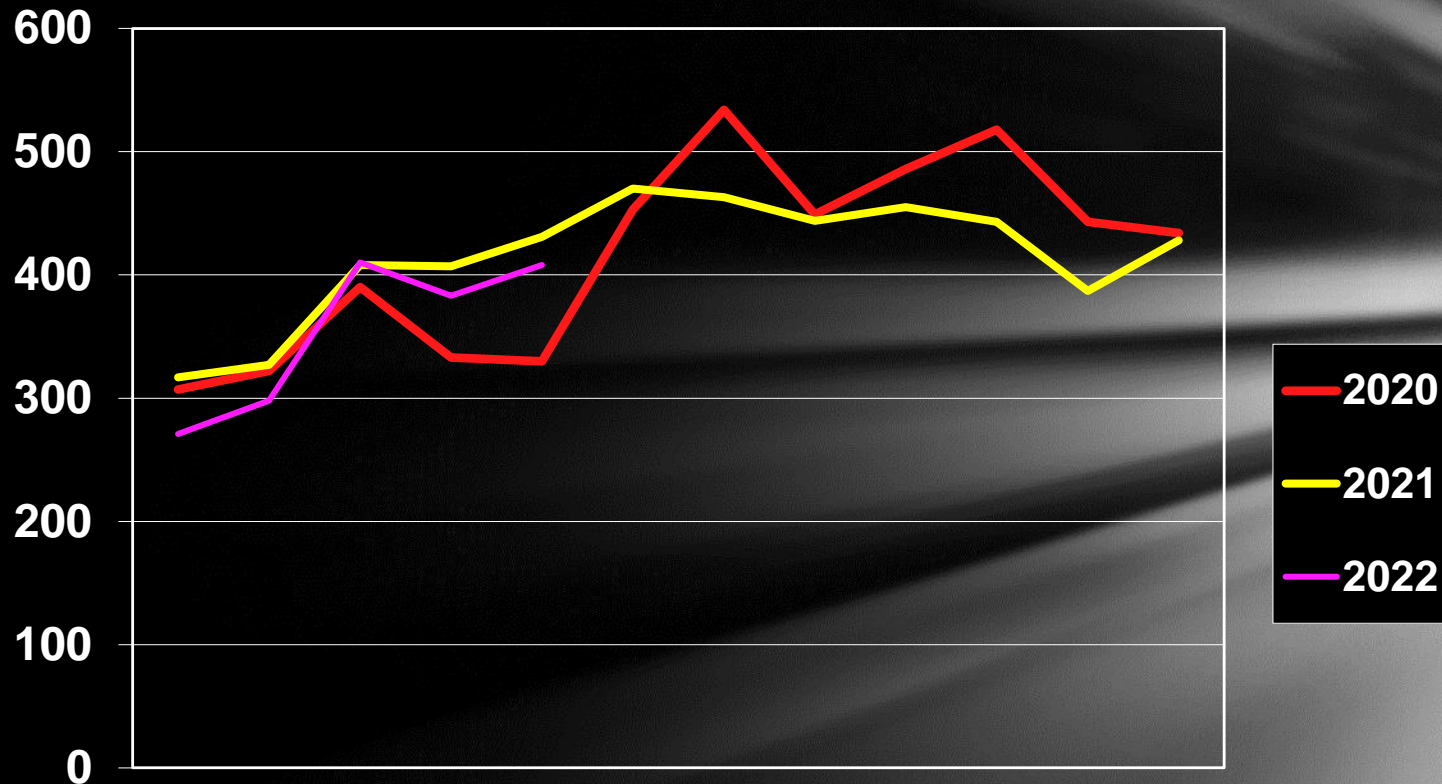


	All Active Listings	Resale Listings	New Construction	To be Built
■ Kennewick	79	39	40	11
■ Pasco	57	16	41	21
■ Richland	57	29	28	1
■ West Richland	27	4	23	6
■				
■ All 4 Cities	220	88	132	39

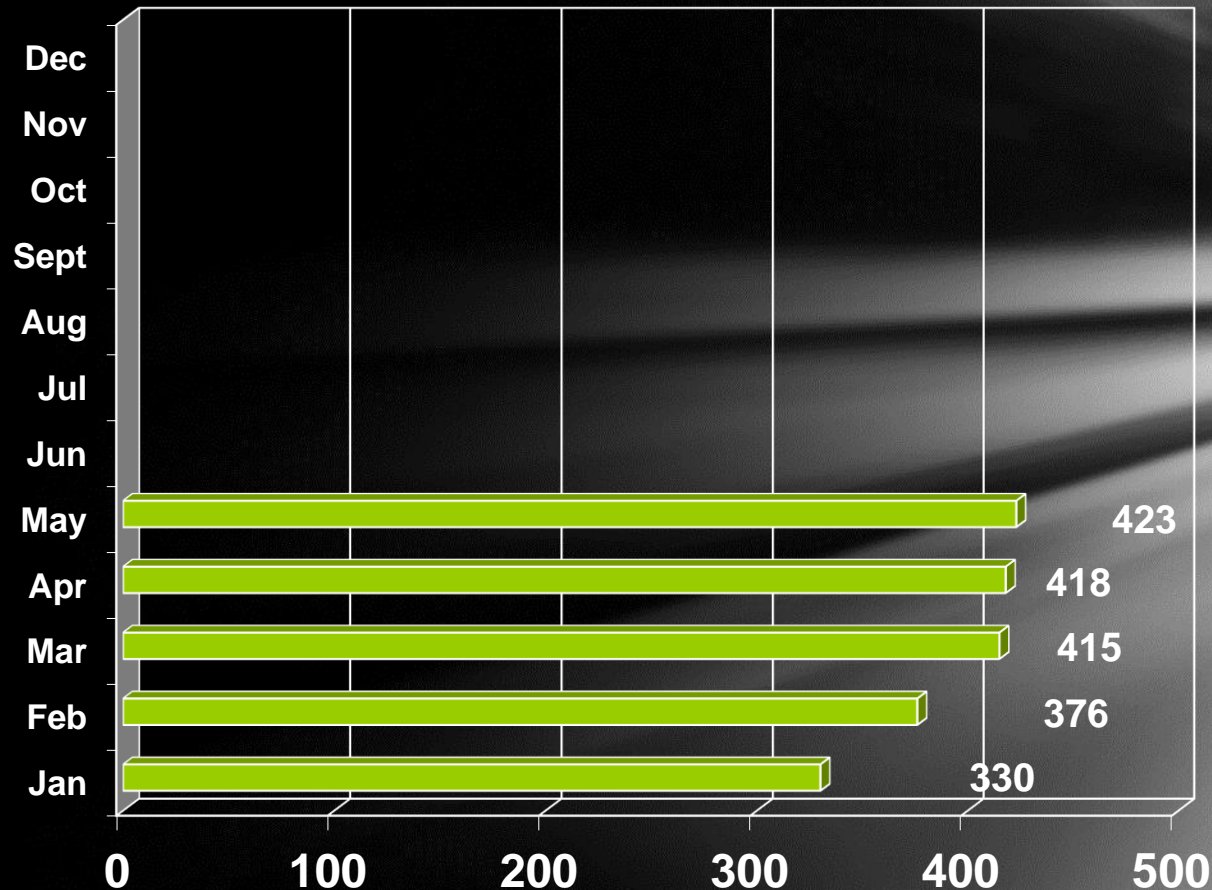




# Residential Comparison of Sold Listings

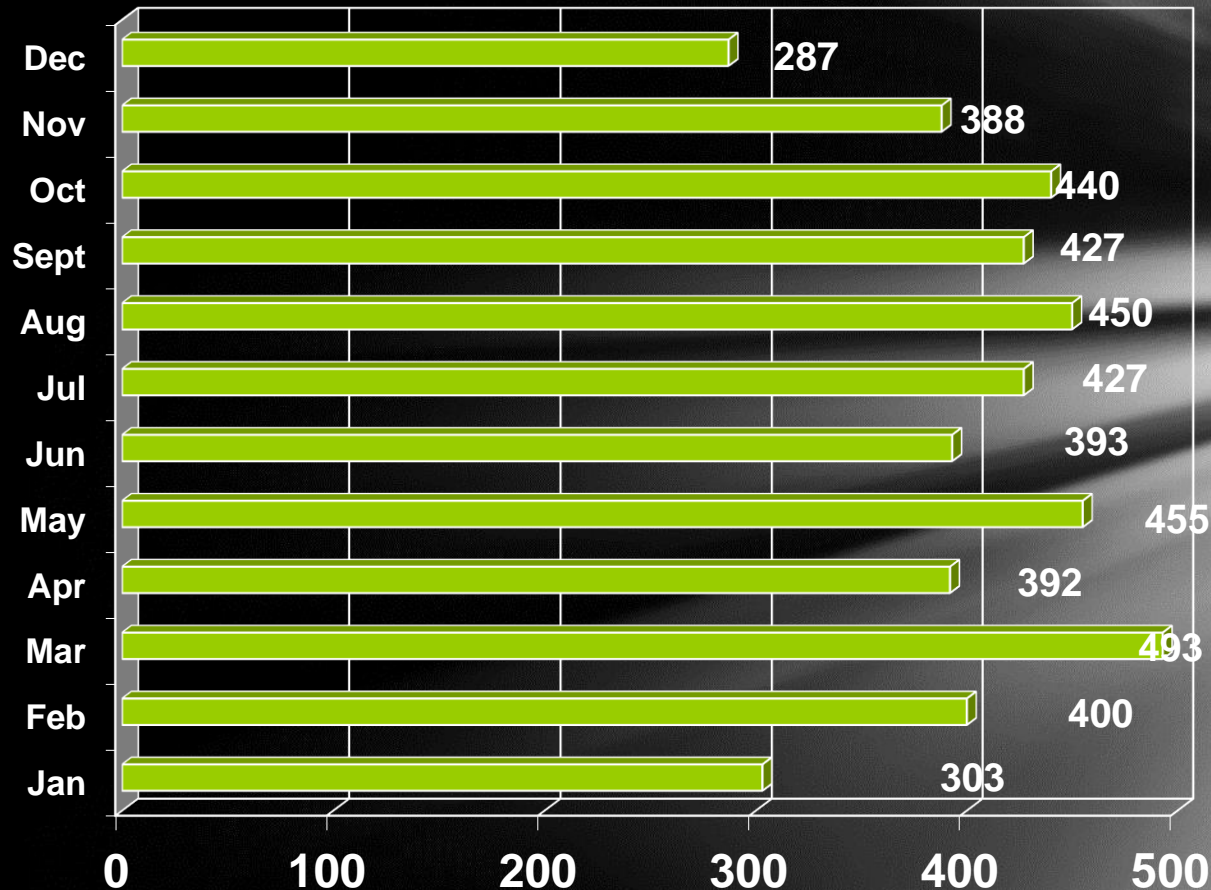


# 2022 Monthly Under Contract Listings - 1/1/22 – 05/31/22



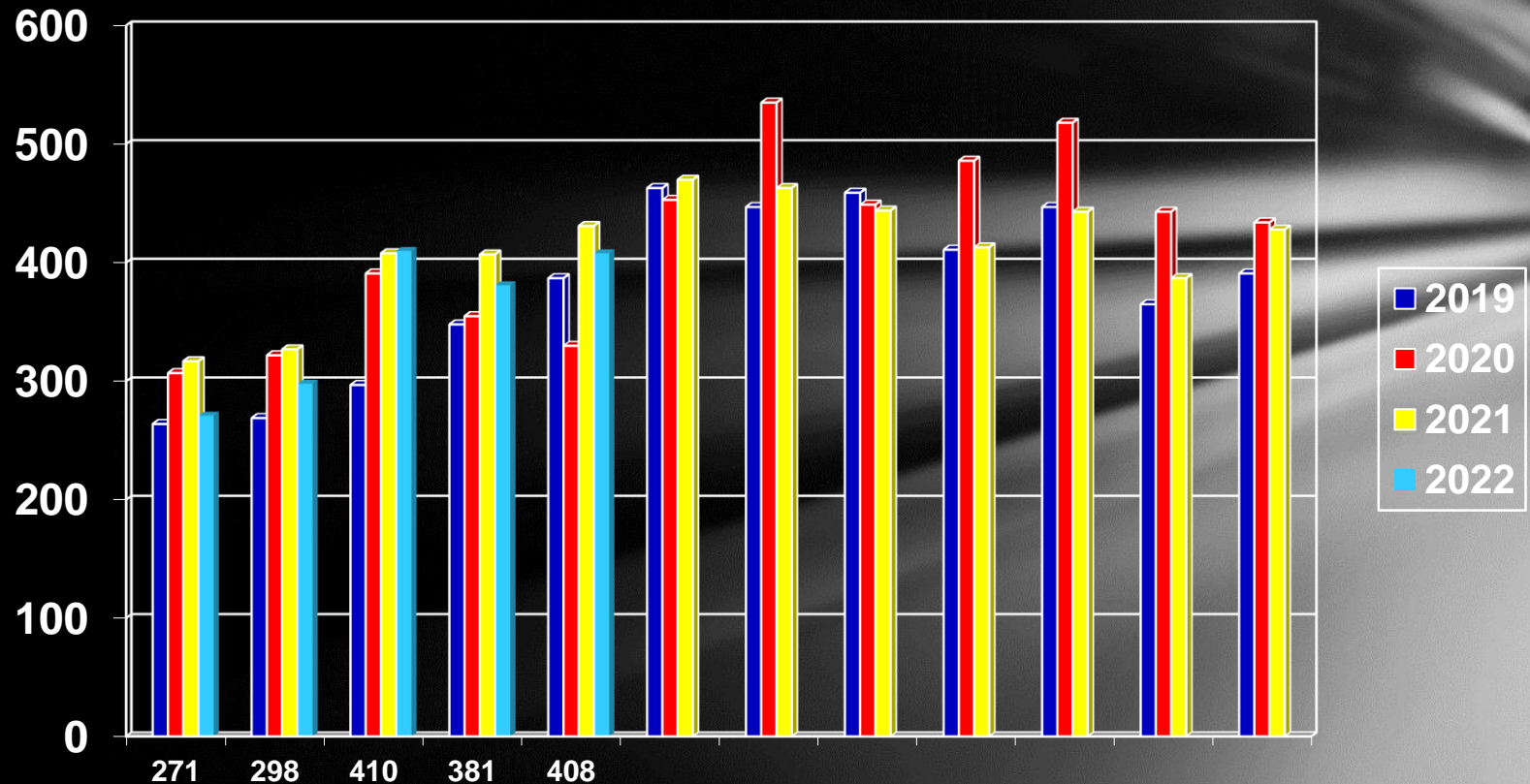


# 2021 Monthly Under Contract Listings - 1/1/21 – 12/31/21



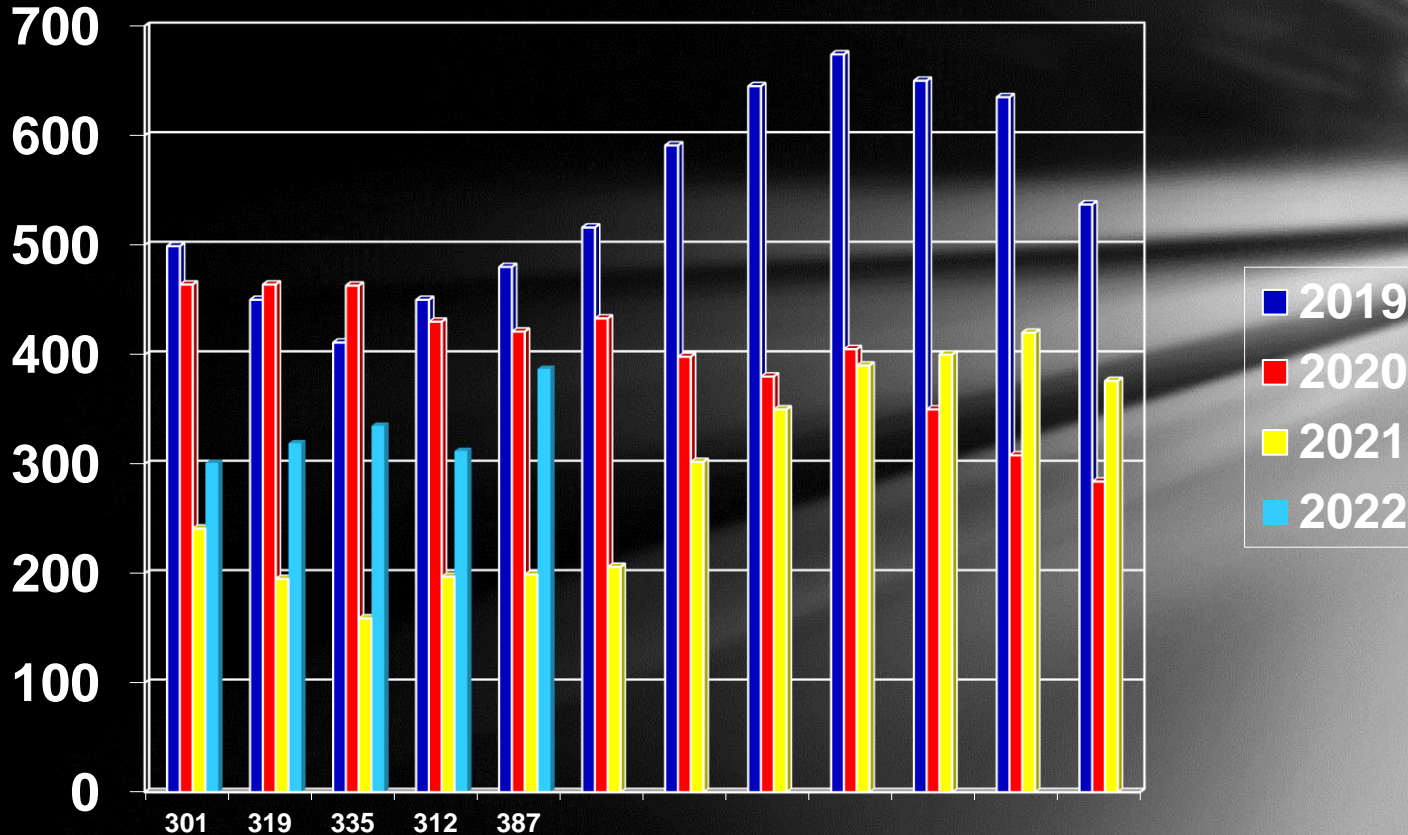


# Monthly Inventory Residential Sold Listings



# Monthly Inventory

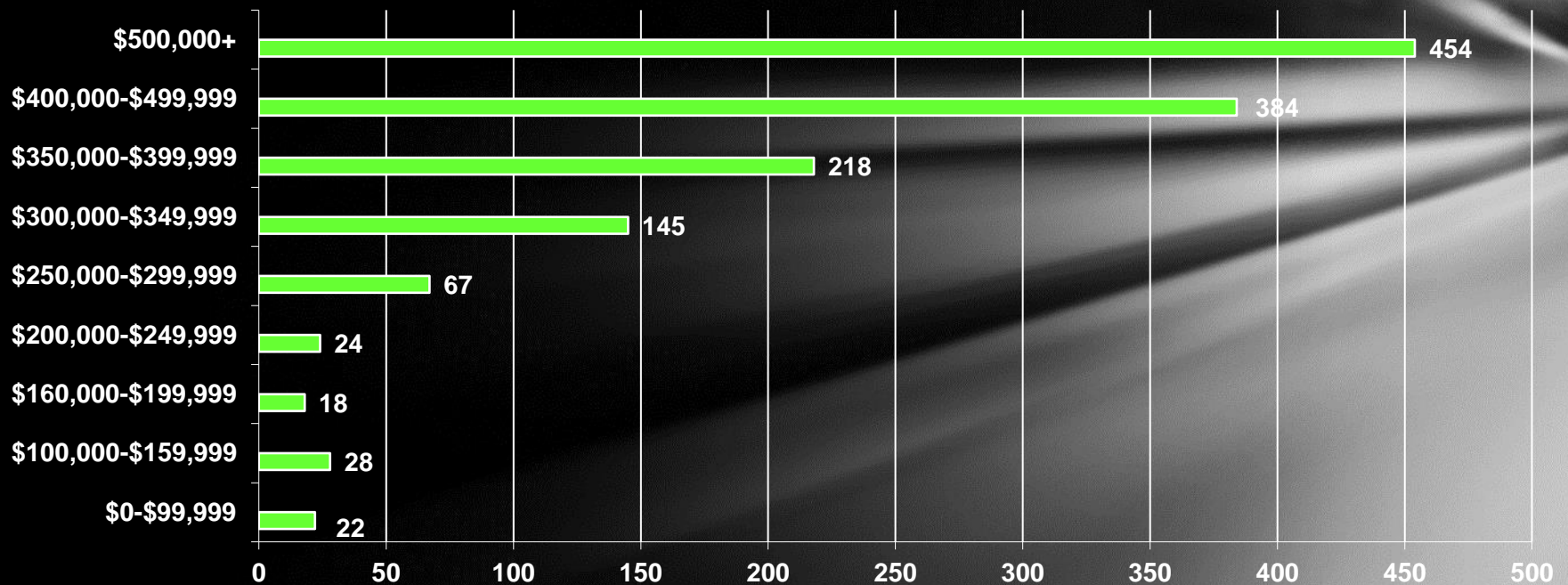
## Active Residential Listings





# 2022 Residential Sales Activity

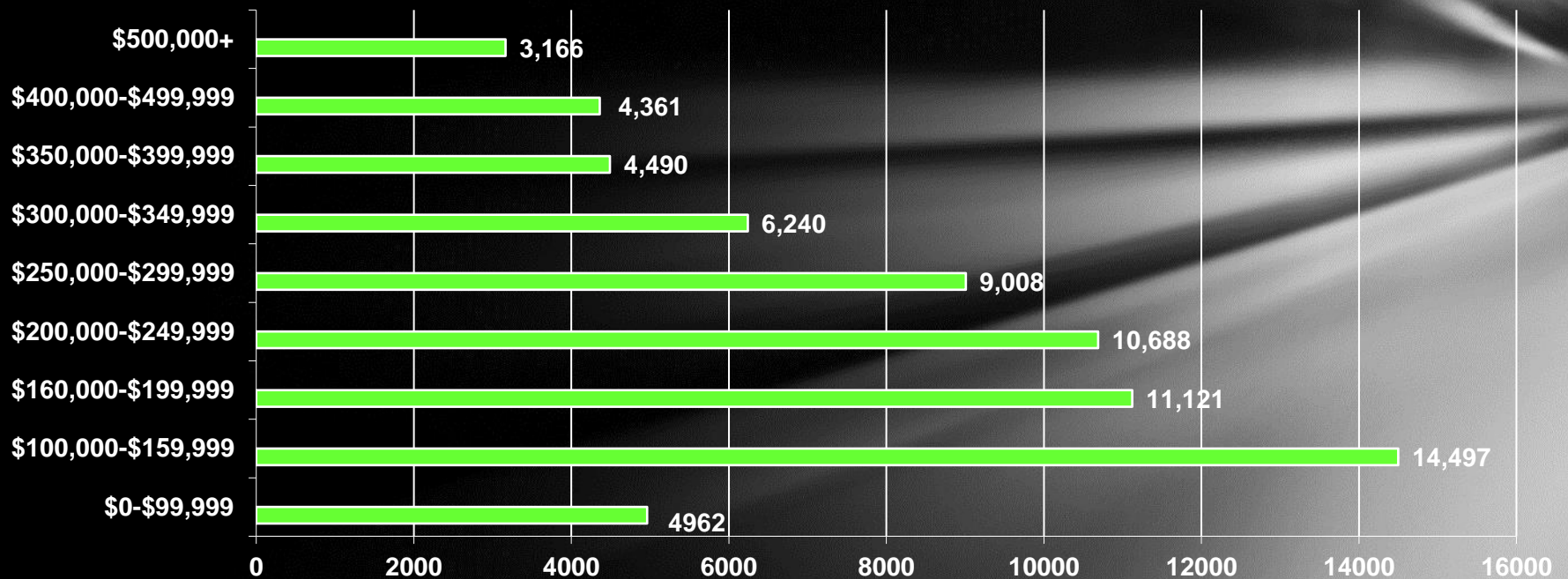
## 1/1/22 – 5/31/22



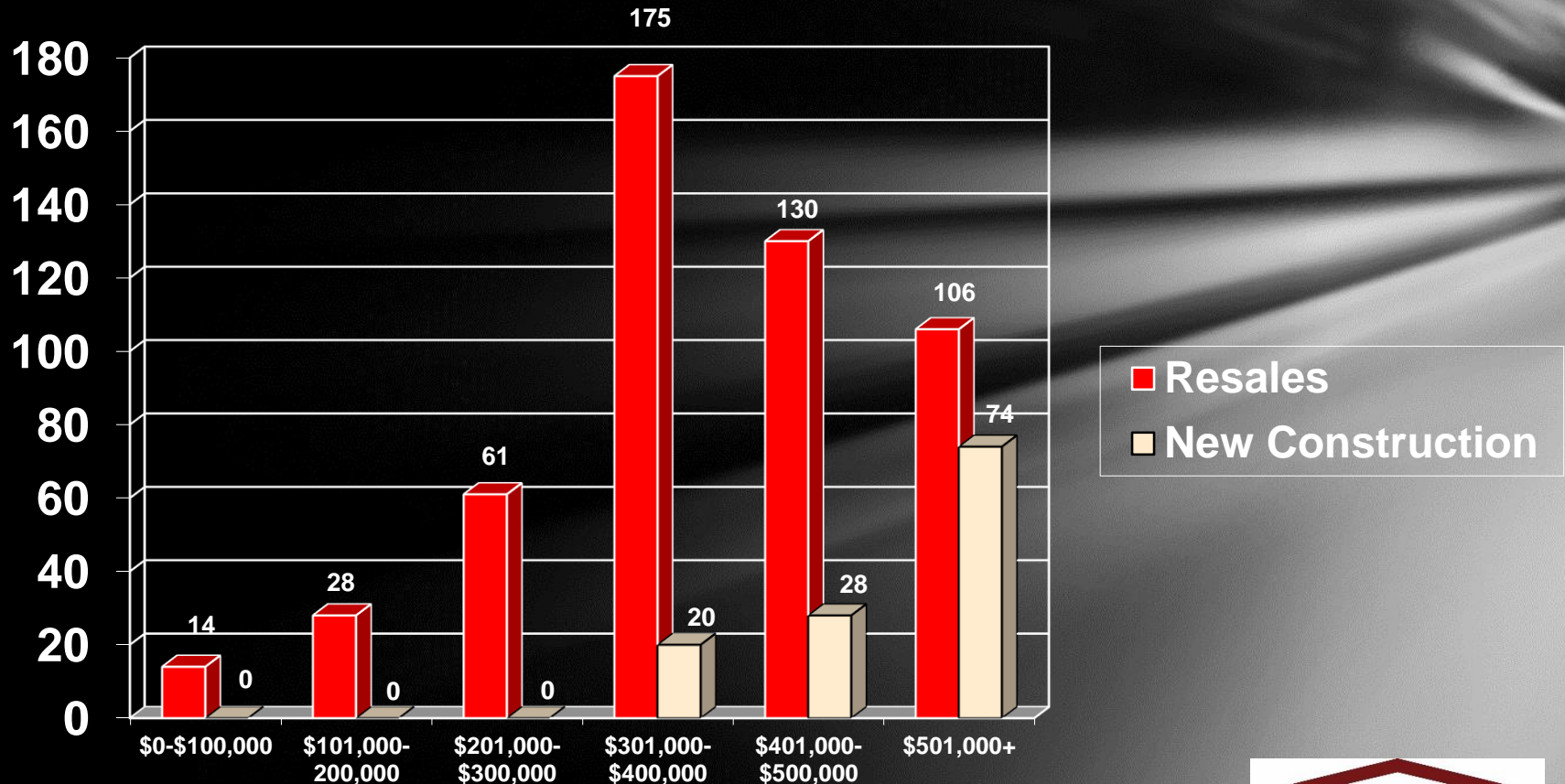


# 2021 Residential Sales Activity

## 1/1/21 – 12/31/21

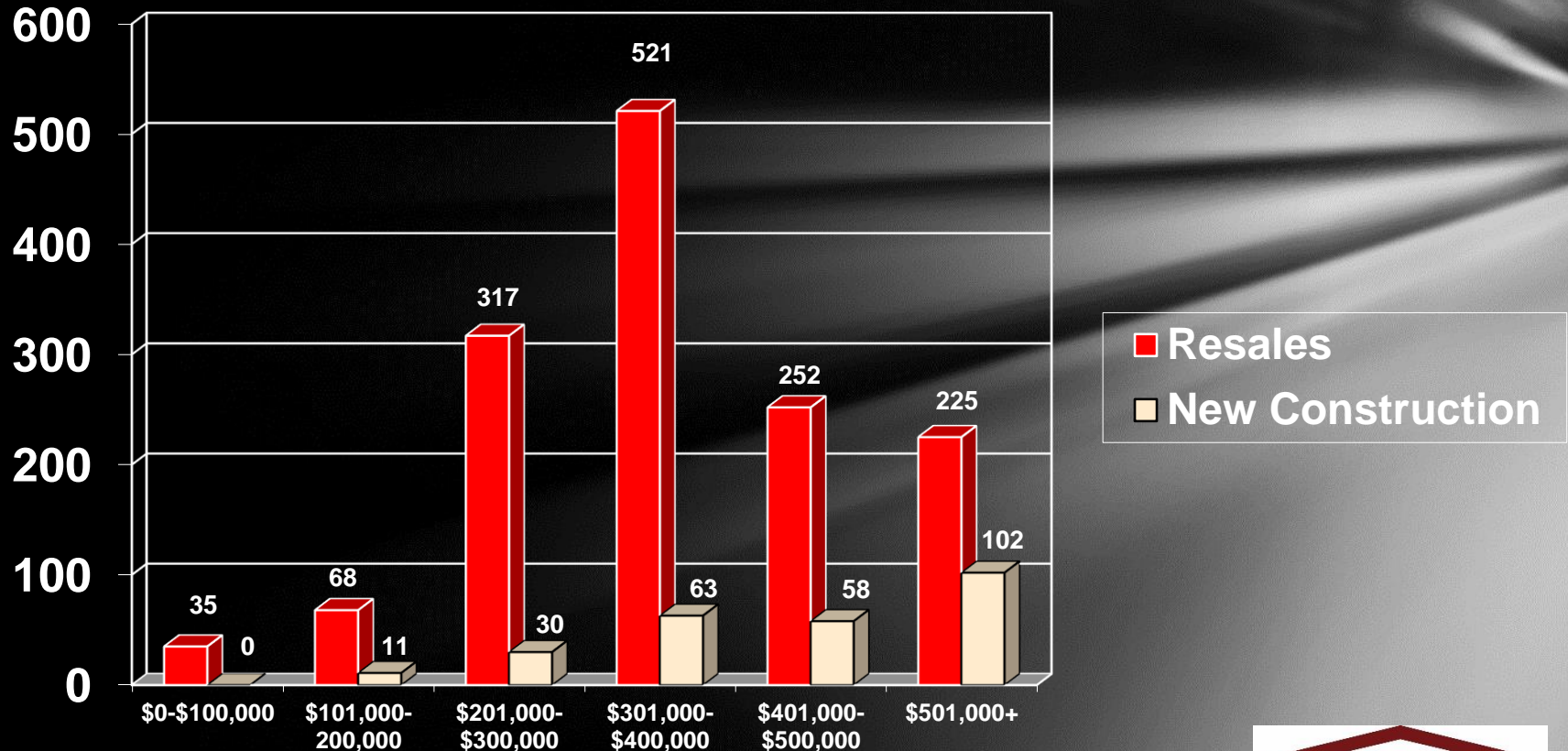


# Kennewick - Resales vs New Construction Sold Listings 1/1/22 - 5/31/22



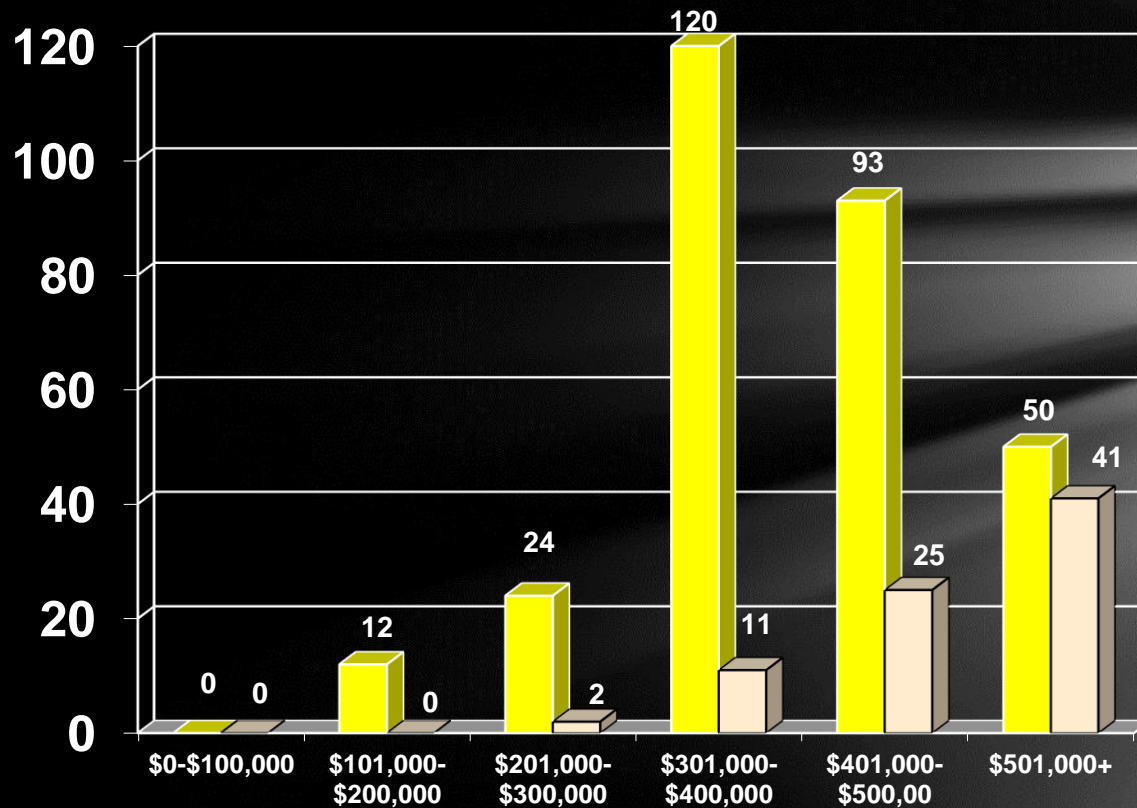


# Kennewick - Resales vs New Construction Sold Listings 1/1/21 - 12/31/21





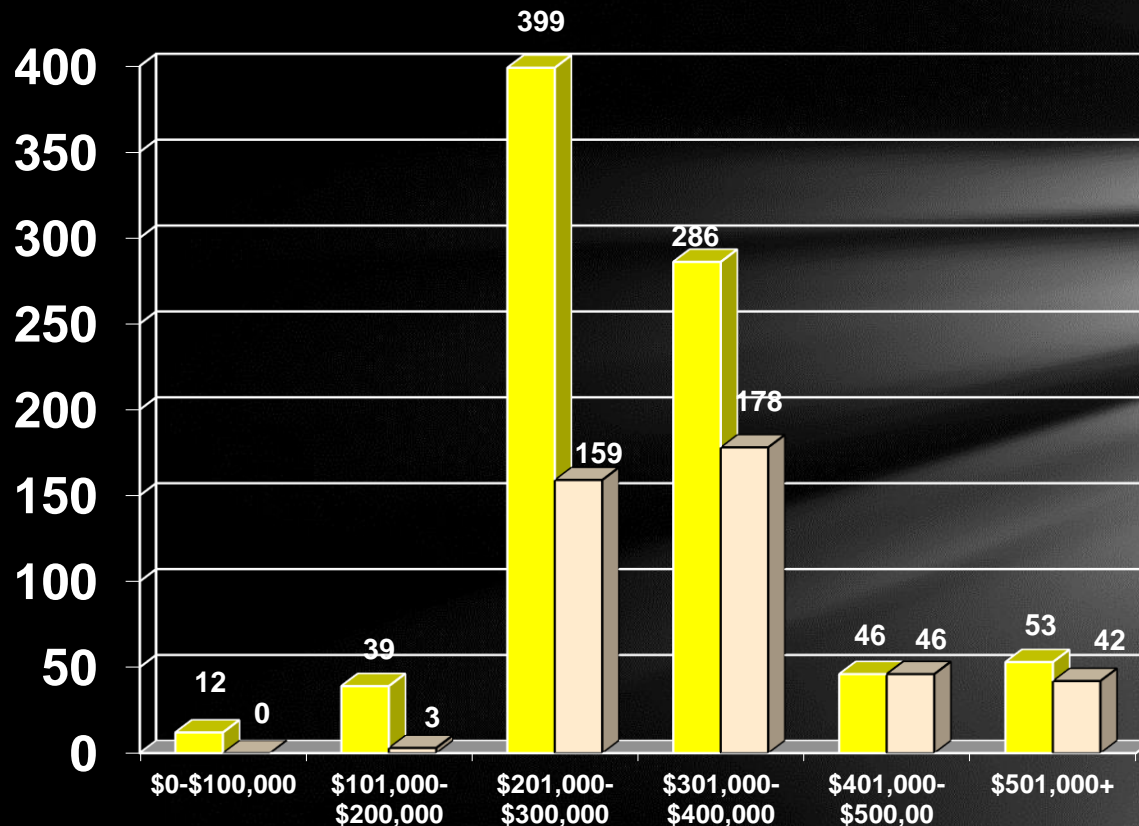
# Pasco - Resales vs New Construction Sold Listings 1/1/22 – 5/31/22



■ Resales  
■ New Construction



# Pasco - Resales vs New Construction Sold Listings 1/1/21 – 12/31/21

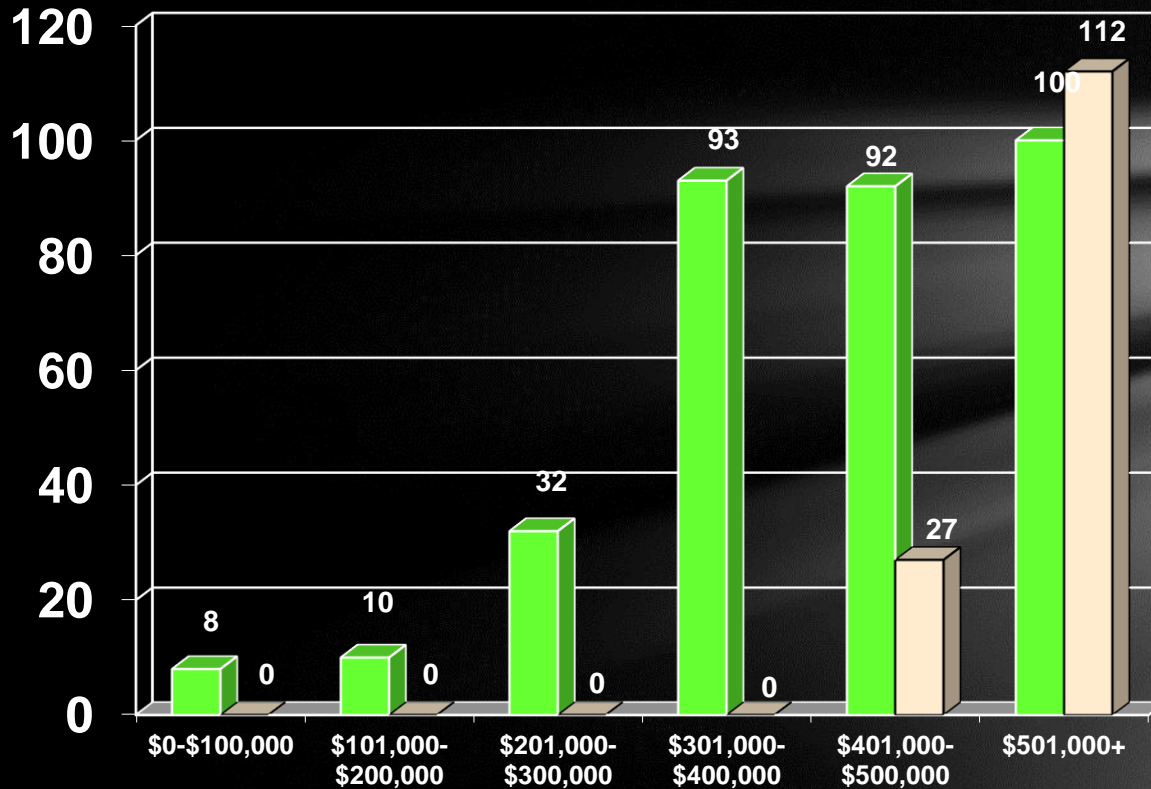


■ Resales  
■ New Construction



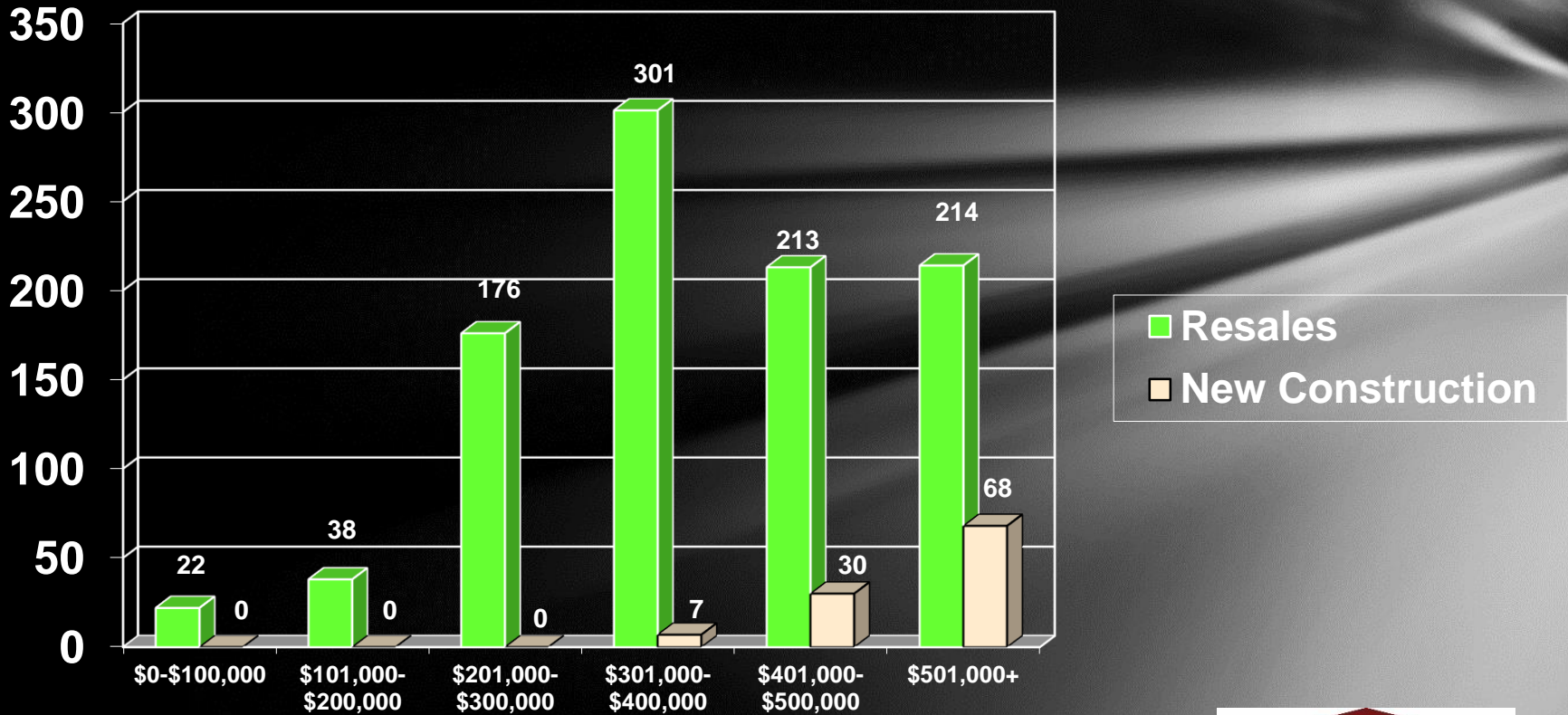


# Richland Resales vs New Construction Sold Listings 1/1/22 – 5/31/22

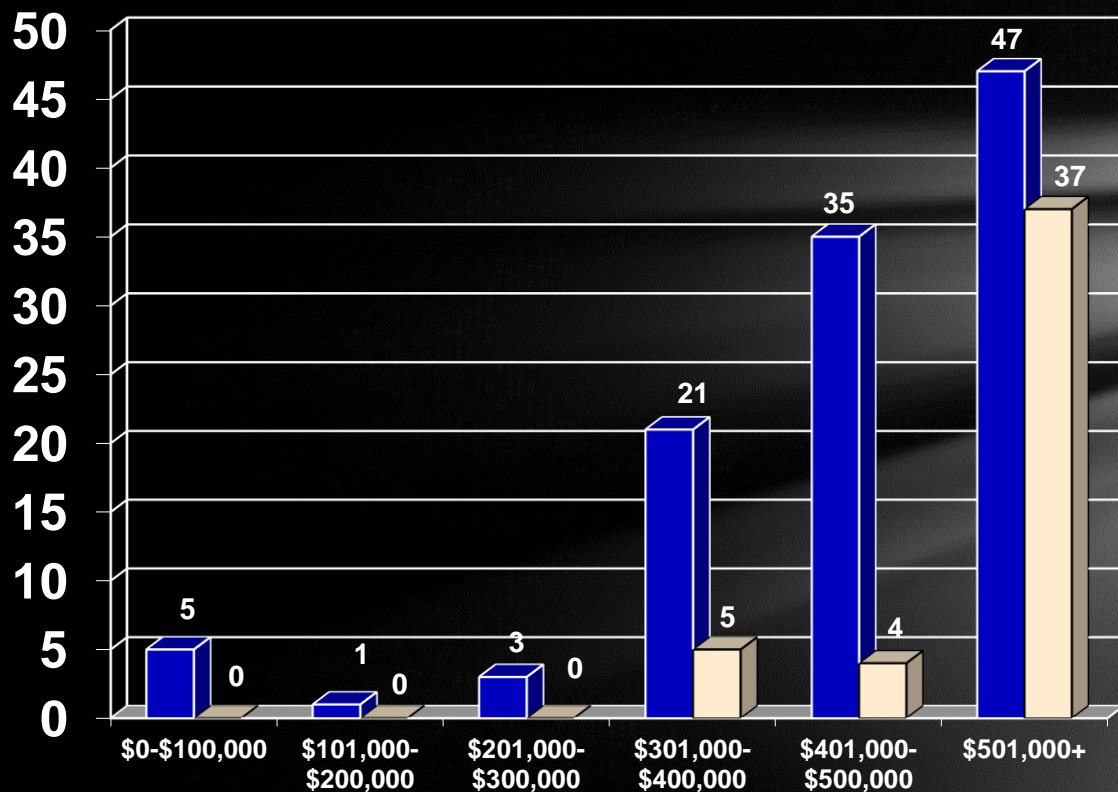




# Richland Resales vs New Construction Sold Listings 1/1/21 – 12/31/21



# West Richland - Resales vs New Construction Sold Listings 1/1/22 – 5/31/22

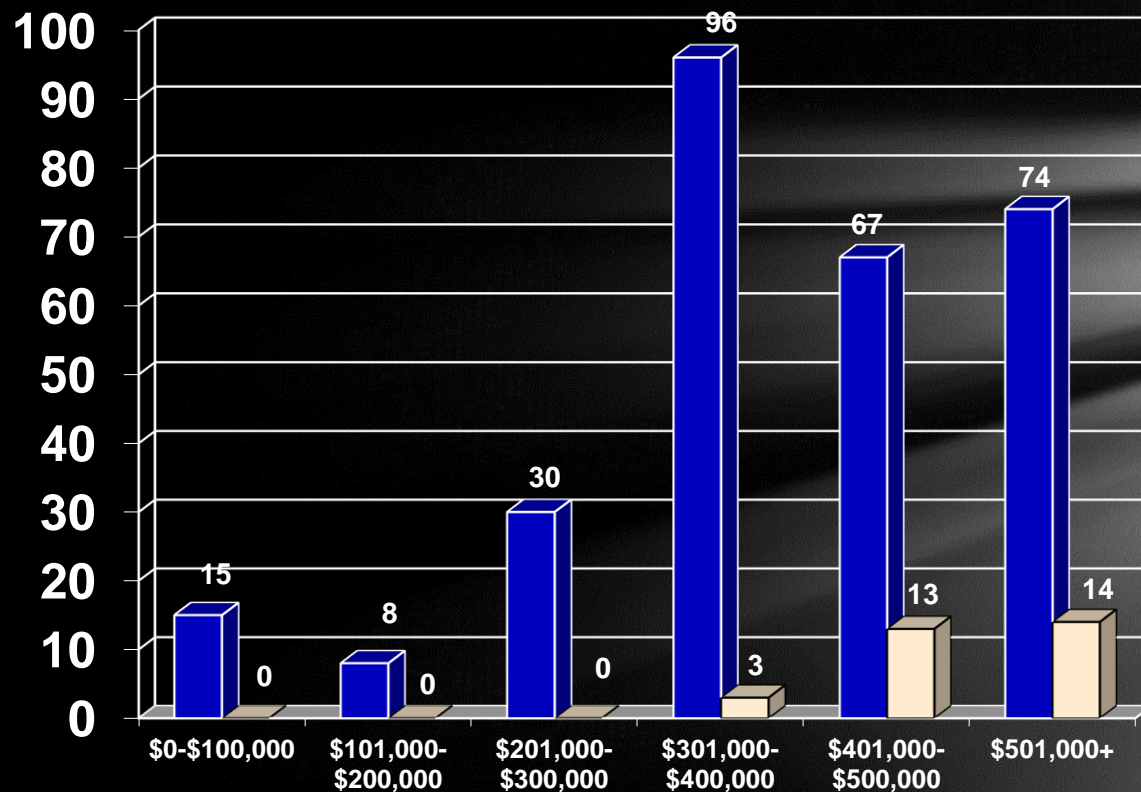


■ Resales  
■ New Construction





# West Richland - Resales vs New Construction Sold Listings 1/1/21 – 12/31/21



■ Resales  
■ New Construction





# Yearly Average Sold Prices

